

# Application of Co-Exhibitors

**Deadline for catalogue entry:  
2 March 2012**

## Main Exhibitor

Company		
Stand no. (if already known)	Contact person	<input type="checkbox"/> Mr. <input type="checkbox"/> Ms. Title / Last Name / First Name
Phone (country code + area code + phone no.)	Fax (country code + area code + phone no.)	E-mail

## Application of Co-Exhibitors (see the Participation Conditions A 4, B 2, B 3, B 4, B 12 and B 14 on the reverse side)

**Fees per co-exhibitors: EUR 195 (plus VAT) (see B 3 Basic fee)**

The fees will be charged to the main exhibitors.

You will not receive written confirmation of the registration of co-exhibitors. All registered co-exhibitors will be listed in the **AUTOMATICA 2012 exhibitor database**. It is updated weekly. You can monitor the registration at [www.automatica-munich.com](http://www.automatica-munich.com).

### Exhibition materials/exhibits:


The exhibited objects are in one of **the product focal points listed** on the overleaf and **must be listed precisely**.

We hereby authorize the company cited below to exhibit as co-exhibitor at our booth at **AUTOMATICA 2012**.

The company has all required technical and commercial documents about the exhibits to inform exhibit visitors.

The exhibits are in line with the product index of **AUTOMATICA 2012**.

**Important!**  
See reverse side! 

**1**  Please pay attention to capitalization and small letters (please underline the keyword for the alphabetic arrangement)

Company		
Street address/P.O. Box		
Country code/zip code		
City/town		
Contact person	<input type="checkbox"/> Mr. <input type="checkbox"/> Ms. Last Name / First Name	
Department		
Phone	Fax	
E-mail		
Tax ID no. (for EU countries only – mandatory for invoice)		

- Manufacturer  
 Dealer  
 Importer  
 Service company

- Applicants who are based in Germany or in the European Union: In the case of the given applicant, his/her company carries out business-related activities autonomously for the purpose of earning income on a sustainable basis (Art. 9 MwStSystRL). The applicant declares herewith that he/she is sourcing the services provided by Messe München GmbH for his/her company.
- Applicants who are based in a country outside the European Union: In the case of the given applicant, his/her company carries out business-related activities autonomously for the purpose of earning income on a sustainable basis (Art. 9 MwStSystRL). The applicant declares herewith that he/she is sourcing the services provided by Messe München GmbH for his/her company.
- Neither of the above declarations is applicable. In such cases, Messe München GmbH will charge for its services plus statutory German sales tax even if the given applicant is based abroad.

**2**  Please pay attention to capitalization and small letters (please underline the keyword for the alphabetic arrangement)

Company		
Street address/P.O. Box		
Country code/zip code		
City/town		
Contact person	<input type="checkbox"/> Mr. <input type="checkbox"/> Ms. Last Name / First Name	
Department		
Phone	Fax	
E-mail		
Tax ID no. (for EU countries only – mandatory for invoice)		

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**Please note the Participation Conditions A and B as well as the Technical Guidelines. The Participation Conditions A and B as well as the Technical Guidelines ([www.automatica-munich.com](http://www.automatica-munich.com) in the navigation item “Exhibitors”) have been read and hereby are recognized as legally binding. Every person or company registering for a third party hereby accepts liability as a principle for the requirements of MMG with respect to the trade fair above.**

**This form is available for downloading on the Internet at [www.automatica-munich.com](http://www.automatica-munich.com) (under “Exhibitors”).**

Place and date

Legally binding signature of **main exhibitor** and company stamp

# Product index / Product group

Attention: Not a catalogue entry form

Co-exhibitor: \_\_\_\_\_

The exhibited objects are in one of the following **product focal points** and **must be listed precisely** (see B 2).  
**Put a checkmark in the appropriate fields!** If you cite several categories, underline the preferred product focal point

- 1**
- 1. Assembly and handling technology
  - 2. Robotics
  - 3. Machine vision
  - 4. Positioning systems
  - 5. Drive technology
  - 6. Sensor technology
  - 7. Control systems technology
  - 8. Safety technology
  - 9. Supply technology
  - 10. Software
  - 11. Services and service providers
  - 12. Research and technology
  - Other
- \_\_\_\_\_
- \_\_\_\_\_

- 2**
- 1. Assembly and handling technology
  - 2. Robotics
  - 3. Machine vision
  - 4. Positioning systems
  - 5. Drive technology
  - 6. Sensor technology
  - 7. Control systems technology
  - 8. Safety technology
  - 9. Supply technology
  - 10. Software
  - 11. Services and service providers
  - 12. Research and technology
  - Other
- \_\_\_\_\_
- \_\_\_\_\_

## Participation Conditions (excerpt)

### A 4 Co-exhibitors and additionally represented companies

A co-exhibitor is one who presents his own goods or services, using his own staff on the stand of another exhibitor (the main tenant). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors.

In the case of an exhibitor who manufactures in his own right, an additionally represented company is any other company whose goods or services are offered by the exhibitor. If an exhibitor, who is a distributor, displays not only the products of one manufacturer but also the goods and services of other companies, then these count as additionally represented companies.

Admission of the exhibitor does not mean that a contract has been concluded between the co-exhibitors registered by him for participation or other companies he additionally represents and MMG. The participation of co-exhibitors is only allowed if they have been admitted for participation by MMG. The participation of companies as additionally represented companies is only allowed if this is foreseen in the Special Terms of Participation B and they have been admitted for participation by MMG. Co-exhibitors and additionally represented companies may only be admitted for participation by MMG if they would have qualified for admission as exhibitors in their own right. The participation of co-exhibitors and the participation of companies as additionally represented companies is then subject to payment of the relevant charges if this is required by the Special Terms of Participation B. The charge for co-exhibitors and additionally represented companies is payable by the given exhibitor; it can also be invoiced subsequently by MMG after the trade fair is over.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation A and B, the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors or additionally represented companies as if they were his own. If co-exhibitors make direct use of MMG services, MMG is entitled to invoice the exhibitor for these services. He is jointly and severally liable.

### B 2 Admission to participate (cf. A 2)

All domestic and foreign manufacturers or their German branches, general import companies or authorised dealers or service companies of manufacturers are admitted to participate. All exhibits must fall into one of the product categories for AUTOMATICA and be cited on the application form with an exact name and description. Objects other than those registered and admitted as well as used machines may not be exhibited. The trade-fair organizers make the decision concerning admission. Organizers of joint stands are not considered exhibitors in the sense of the "Special Participation Conditions (B)."

### B 3 Basic fee

All exhibitors, co-exhibitors and companies at joint exhibits will be charged a basic fee of EUR 195. This fee includes the following:

Basic entry in one product group in the exhibition catalogue, online exhibitor database (B 12); one electronic press compartment.

### B 4 Co-exhibitors (cf. A 1/2/4)

The basic fee (B 3) will also be charged for each co-exhibitor. Exhibitors must register each co-exhibitor with MMG using a form that is sent separately to the exhibitor. The exhibitor is responsible for processing the basic fee invoice.

**It is not possible to take part in the fair as an additionally represented company (cv. A 4).**

### B 12 Catalogue, Internet

An official trade fair catalogue and an online exhibitor database will be established for the trade fair. All exhibitors (including co-exhibitors and companies at joint stands) will be included in the alphabetic exhibitor directory in all of these media.

The basic entry contains the company name, postal code, location, one product-group category and hall and stand numbers. Additional entry options for exhibitors (including co-exhibitors and companies at joint stands), e.g. in the product directory and other presentation possibilities in these media will be offered to exhibitors (including co-exhibitors and companies at joint stands) in a separate order form. The forms will be sent to exhibitors in due time. MMG does not assume any liability for the correctness or completeness of the catalogue or the online exhibitor database or the visitor information system.

**If you do not indicate a product-group category on the order form for your entry in the above-mentioned media, MMG reserves the right to use a product-group category from your application forms.**

The exhibitor (including co-exhibitors, companies at joint stands) is solely responsible for the permissibility under law—and particularly laws regarding competition—of any advertisement placed in the trade fair catalogue or the online exhibitor database.

Should third parties assert claims against MMG on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold MMG fully safeguarded against all claims asserted including all costs of any necessary defense in court on the part of MMG.

The same applies to entries from exhibitors, co-exhibitors and companies at joint stands that the respective exhibitor, co-exhibitor or company at a joint stand has requested in the trade-fair catalogue, on the online exhibitor database or in the Visitor Information System of MMG.

### B 14 Vouchers for one-day tickets

Each exhibitor, co-exhibitor and company at a joint exhibition stand may order an unlimited number of vouchers for one-day tickets or online tickets using the form in the Exhibitor Services brochure (available as of spring 2012). All redeemed vouchers for one-day tickets or online tickets are included in the participation fee and will not be included in your invoice.