



Application Form - International

Deadline: 15 May 2012
(Space will be allocated on first come first serve basis as per space availability)

Company _____
 Street, P.O. Box _____
 City, Postal Code _____
 Country _____
 Area Code Telephone Fax _____
 E-mail _____
 Contact: Mr. Ms. Position _____
 Member of the following trade associations: _____
 Website _____
 www. _____
 Legal Representative (President, Chairman, General Manager, etc.) _____
 (1)Manufacturer (2)Dealer (3)Importer (4)Distributor (5)Service Company (multiple entries possible)

Headquarter of the parent company with full address and country:

Under which country would you like to be included in the statistics: Headquarters Branch Country: _____

BILLING ADDRESS (only if address differs from above)

Company _____ Telephone _____
 _____ Fax _____
 Address _____ E-mail _____
 _____ Contact _____

PARTICIPATION FEES (RAW SPACE) : 190 EUR/sqm

We wish to participate and apply for:

Hall sqm*	Front x Depth m x m

*min. 9 sqm

There is a variety of shell scheme packages on offer, please see separate application form.

For space applications smaller than 18 sqm, shell scheme packages provided by MMI India are mandatory.

Co-exhibitors:

A charge of 240 EUR will be applicable for each co-exhibitor or additionally represented company. Please contact the organizer for the co-exhibitors' application form.

This application form is only valid in conjunction with :

A down-payment of 30% of the participation fee upon receipt of the corresponding invoice

Please complete and submit the attachment together with this application form.

Please take notice of the Participation Terms A and B as well as the Technical Guidelines.

The attached Participation Terms A and B as well as the Technical Guidelines are recognized as legally binding in all parts.

Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of MMI India in respect of the above fair.

Place and Date

Company stamp and legally binding signature.

Index of Products and Services (Attachment to LASER World of PHOTONICS INDIA 2012 application form)

Important: Completion of this form is mandatory

Company
|_____|
Street, P.O. Box
|_____|
Country, Town, Postal Code
|_____|

We shall be presenting exhibits and/or services which come under the following product group(s) in the LASER World of PHOTONICS INDIA 2012 product index:

Photonics Components

- 1. Lasers and optronics
- 2. Optics
- 3. Sensors, test and measurement
- 4. Services

Photonics Applications

- 5. Laser systems for production engineering
- 6. Optical measurement systems
- 7. Optical information technology

If you have specified more than one main group, please state here where your principal emphasis lies:

Trademarks (As a dealer/distributor, please fill in which brands you will exhibit at LASER World of PHOTONICS INDIA 2012)

Company profile:

Nomenclature LASER World of PHOTONICS INDIA 2012

Photonics Components

- 1 Lasers and optronics**
 - 1.01 Solid-state lasers
 - 1.02 Gas lasers
 - 1.03 Diode lasers
 - 1.04 Fibre lasers
 - 1.05 Other lasers
 - 1.06 Laser system components
 - 1.07 Laser components
 - 1.08 Safety/protection against laser radiation
 - 1.09 Light-emitting diodes (LEDs)
 - 1.10 OLEDs
 - 1.11 Non-coherent light and radiation sources
 - 1.12 Electro-optics
 - 1.13 Acousto-optics
 - 1.14 Opto-electronic tubes
 - 1.15 Opto-electronic components
 - 1.16 Optical systems
 - 1.17 Opto-mechanics
 - 1.18 Software for laser and optics
- 2 Optics**
 - 2.01 Raw materials
 - 2.02 Crystals
 - 2.03 Processed components
 - 2.04 Optical lenses
 - 2.05 Diffractive optics
 - 2.05.1 Defraction gratings
 - 2.05.2 Fresnel lenses
 - 2.06 Optical transmission components
 - 2.07 Optical components, miscellaneous
 - 2.08 Design software for passive optical components
- 3 Sensors, test and measurement**
 - 3.01 Measurement systems for laser characterization
 - 3.02 Measurement and analysis systems for optical parameters
 - 3.03 Systems for measuring optical parameters of devices and and systems
 - 3.04 Optical measurement systems
 - 3.05 Optical sensors
 - 3.05.1 Sensors for geometric parameters
 - 3.05.2 Sensors for dynamic parameters
 - 3.05.3 Sensors for optical parameters
 - 3.05.4 Sensors for other physical parameters
- 4 Services**
 - 4.01 Application development and application labs
 - 4.02 Optical design and engineering services
 - 4.03 Processing centers
 - 4.04 Contract production
 - 4.05 System consultants
 - 4.06 Maintenance and service for laser systems
 - 4.07 Optics and illumination design
 - 4.08 Second-hand equipment
 - 4.09 Education and advanced training
 - 4.10 Authorities, institutes, organizations, associations
 - 4.11 Special information, databases
 - 4.12 Technical literature, trade journals
 - 4.13 Research and development
 - 4.14 Customer-specific solutions
 - 4.15 Technical consultants and agencies
 - 4.16 Services, miscellaneous
 - 4.17 Professional financing services

Photonics Applications

- 5 Laser systems for production engineering**
 - 5.01 Material processing systems
 - 5.01.1 Welding systems
 - 5.01.2 Soldering installations
 - 5.01.3 Cutting systems
 - 5.01.4 Drilling systems
 - 5.01.5 Scribing systems
 - 5.01.6 Marking and lettering systems
 - 5.01.7 Trimming systems
 - 5.01.8 Surface processing systems
 - 5.01.9 Micro processing systems
 - 5.01.10 Laser build-up welding
 - 5.01.11 Material processing systems, miscellaneous
 - 5.02 System components of laser production engineering
 - 5.03 Laser-aided product design and development systems
 - 5.04 Laser systems for various materials
 - 5.05 Laser systems for various applications
 - 5.06 Raw materials for material processing
- 6 Optical measurement systems**
 - 6.01 Laser-aided test and measurement systems
 - 6.02 Holographic systems and components
- 7 Optical information technology**
 - 7.01 Fibers, cabling, connectors and distribution
 - 7.02 Active optical components and subsystems
 - 7.03 Passive optical components and subsystems
 - 7.04 Fibre optical test and measurement
 - 7.05 Process and assembly equipment for fibre optical applications

Title of trade fair
LASER World of PHOTONICS INDIA 2012

Venue
Bombay Exhibition Centre
Mumbai, India

Duration and Opening hours
14-16 September 2012
14-15 September, 10 am to 6 pm
16 September, 10 am to 5 pm

CONTACT:
Messe München GmbH (MMG), Messegelände
81823 München, Germany

Organizer:
MMI India Pvt. Ltd.
Lalani Aura, 5th Floor, 34th Road, Khar (West), Mumbai - 400 052.
Tel.: +91-22-4255 4700, Fax: +91-22-4255 4719
Email: info@mmi-india.in
Website: www.photonicsindia.net

Special Terms of Participation (B)

All prices indicated below are net and are subject to Indian taxes, which shall be borne by the exhibitor. There might be further tax requirements in the exhibitor's state of residence; these taxes shall be borne by the exhibitor as well.

B 1 Application (see A 1)

Applications are to be made on the enclosed form, which should be returned to MMG at the earliest opportunity, filled in and signed with a legally binding signature. One copy is retained by the applicant.

B 2 Permitted exhibits and exhibitors (see A 2)

All domestic and foreign manufacturers or their Indian subsidiaries, general importers and specialist dealers authorized by the manufacturers are admitted as exhibitors. General importers and authorized specialist dealers may only exhibit machines and plants whose manufacturers are not represented at LASER World of PHOTONICS INDIA 2012.

All exhibits must correspond to the relevant range of exhibits for this trade fair and be designated by name and category on the application form. Articles other than those permitted and registered, as well as used or leased machinery, may not be exhibited. MMI India has the final decision. Organizers of joint stands are not exhibitors as defined by the Special Terms of Participation.

B 3 Co-exhibitors and additionally represented companies (see A 1/2/4)

Permission for co-exhibitors and additionally represented companies must be requested in writing. The registration fee is EUR 240 for each co-exhibitor or additionally represented company admitted.

B 4 Participation fees (see A7)

The participation fees per sqm of floor space are:

a) In the halls (minimum stand size 9 sqm for shell scheme and 18 sqm for raw space):

Raw space price: 190€/sqm

There is a variety of shell schemes on offer. Please see separate application form.

Upper-storey stand space will cost 50% of the price of the respective upper-storey built-up space.

b) Besides the rent of the stand area, the participation fees include extensive services provided by MMI India, such as consultation and planning advice, publicity work, organization and technical assistance.

B 5 Terms of payment (see A 7)

The deadlines for payment given in the invoices must be observed. This application form is only valid in conjunction with a down payment of 30% of the participation fee upon receipt of the corresponding invoice; and the balance payable should be paid before 45 days before the show. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalogue, and provision of workers' and exhibitors' passes.

The applicant or exhibitor will receive invoices for all additional charges (e.g. technical services, advertising material) with the confirmation of the order; they are to be paid immediately on receipt. All invoiced amounts in all MMI India invoices, which are connected with the event, are to be paid in EUR, without deductions and free of all charges, by credit transfer to the account specified in the invoices, mentioning the exhibitor's company name and invoice number.

B 6 Dates of setting up and dismantling (see A 14)

a) In the halls:

Beginning of set-up on 12 September 2012, 9 am. Dismantling must be completed by 11 pm on 16 September 2012.

An extension is possible only in exceptional cases with the written permission of MMI India's Operations Department.

B 7 Stand design and equipment (see Technical Guidelines)

a) In the halls

Stand height:

The maximum construction and advertising height for stand construction is 5 mtrs. Assuming that the Technical Guidelines are observed in designing and constructing a stand, drawings need to be submitted for one-storey stand construction in the halls insofar as they are built by the exhibitor. On request, MMI India will check submitted stand construction plans (submitted in two copies) for exhibitors. No specific approval will be issued.

All other stand constructions which are higher than 3 meters, multi-storey stands, mobile stands, stands with bridges, stairs, cantilevered roofs, galleries, etc.) and constructions on the open-air exhibition grounds require approval.

Two-storey stand construction is permitted in the halls with the approval of a top-level certified structural engineer, who is employed by the exhibitor or recommended by MMI India. Approval for the two-stories stand depends on the position of the stand within the hall and the area it occupies. Stand drawings containing elevations and cross-sections, cutaway view, electricity layout, static test report or static load calculation, specification of construction must be submitted in duplicate to MMI's Operations Department for approval by the deadline specified, at the latest 8 weeks before stand assembly is to start.

For two-storey structure covering more than 30 sqm, exhibitors need to install sprinkler system on the ceilings of each storey. The structures of the stand cannot hang on the structures of the hall. It has to be attached to the hall structure.

In the case of infringement of any of the conditions specified here, MMI India is entitled to take action in accordance with the General Terms of Participation.

MMI India will erect partition walls only upon request and at the exhibitor's expense. Exhibitors will receive, in good time, the order form for these walls and further stand walls (height 2.50 m) with the Exhibitors' Manual.

B 8 Other regulations

All building structures on the trade fair grounds shall be executed in accordance with the legal requirements for construction materials. Revolving tower cranes, etc. must be secured according to regulations. Suspending advertising media or other loads (apart from flags) from cranes is prohibited for safety reasons.

B 9 Technical installations

Applications for electrical installation, water, drainage, and telecommunications can be considered only if submitted in due time on the order forms available from MMI India. The precise terms of delivery and the connection fees are stated on these forms.

B 10 Restoration of the exhibition areas

All exhibition areas must be handed over to MMI India's Operations Department in their original condition by the stipulated date for completion of dismantling. At the end of the exhibition, exhibitors must remove from the site all the materials especially the double-sided carpet tape used from their stands by the respective timings stated in the "Operations Schedule".

MMI India is entitled to charge the exhibitor concerned for the removal of excessive waste (stand construction debris, crates/pallets, cartons, packing materials or literature) by a contracting firm at exhibitor's cost.

B 11 Use of equipment

Only cranes, fork-lift trucks and working platforms may be used that have been provided by the MMI India service partners responsible. In special cases, the consent of MMI India's Operations Department is required.

B 12 Transport of track-laying vehicles

Only track-laying vehicles with smooth track plates, that are also approved for public roadways, may be driven on the roads of the trade fair grounds. The transport of track-laying vehicles into the exhibition halls is permitted only with the express approval of MMI India's Operations Department. The exhibitor is fully responsible for any damage to road surfaces and hall floors.

B 13 Sales regulations

Direct sales and other services or deliveries made from the stand are not permitted.

Exhibited goods must not be delivered to purchasers until after the trade fair closes. Sales are permitted only to wholesalers, retail or trade customers.

B 14 Catalogue, Internet, Visitor Information

An official trade-fair catalogue, an Internet database and visitor information will be compiled for the trade fair. All exhibitors (including co-exhibitors, companies at joint stands and additionally represented companies) are included, with the name indicated in the application, in the alphabetical list of exhibitors in these media. The minimum entry contains the exhibitor's company name, hall and stand number in the alphabetical list of exhibitors. Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, eg. in the Product Index, and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time. MMI India assumes no responsibility for the correctness and completeness of the catalogue, Internet database and visitor information. The exhibitor is solely responsible for the permissibility under law – and particularly the law on competition – of any advertisement placed in the trade fair catalogue, the Internet database or the visitor information of MMI India at the instigation of the advertiser. Should third parties assert claims against MMI India on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold MMI India fully safeguarded against all claims asserted including all costs of any necessary defence in court on the part of MMI India. The same applies to exhibitor entries actuated by exhibitors in the trade fair catalogue, the Internet database or the visitor information of MMI India.

B 15 Workers' and exhibitors' passes (see A 13)

For the time in which the trade fair is held, each exhibitor receives the following number of exhibitors' passes free of charge:

Registered sqm:	Passes :	Registered sqm:	Passes :
9 to 17	5	55 to 100	30
18 to 26	10	101 to 400	40
27 to 54	20	more than 400	maximum 50

The number of exhibitor's passes is not increased for co-exhibitors or additionally represented organisations. Additional exhibitors' passes are obtainable from the trade fair management and will be charged for. Exhibitors' passes are intended solely for stand personnel and must not be passed on to third parties.

Workers' passes for setting up and dismantling of stands are available in the numbers required and will be charged for. These passes are valid only during the time of setting up and dismantling and do not authorise the holder to enter the trade fair centre during the event. Workers' passes must not be passed on to unauthorised third parties, i.e. to any third party not in a relationship of permanent or temporary employment with the exhibitor.

B 16 Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

B 17 Alterations

MMI India reserves the right to make alterations and additions in matters affecting technical arrangements and safety.

As of November, 2011



Application for registration of co-exhibitors or represented companies (to be filled in by main exhibitor)

MAIN EXHIBITOR

STAND NO. (if already known) COMPANY _____

_____ CONTACT _____ Tel _____

We hereby authorize the company below as co-exhibitor or additionally represented company at our stand at LASER World of PHOTONICS INDIA 2012. The company has all technical and commercial documents necessary for the information of visitors concerning the exhibits on display. The exhibits correspond with the Index of Products and Services of LASER World of PHOTONICS INDIA 2012.

CO-EXHIBITOR

ADDITIONALLY REPRESENTED COMPANY

Company

Street, P.O. Box

City, Postal Code

Country

Area Code

Telephone

Fax

E-mail

Contact: Mr. Ms.

Position

(see overleaf, A4 and B3
Terms of Participation)

Website

www. _____

Legal Representative (President, Chairman,
General Manager, etc.)

(1)Manufacturer (2)Dealer (3)Importer (4)Distributor (5)Service Company (multiple entries possible)

Headquarter of the parent company with full address and country:

Under which country would you like to be included in the statistics: Headquarters Branch Country: _____

INDEX OF PRODUCTS AND SERVICES

Photonics Components

- 1. Lasers and optronics
- 2. Optics
- 3. Sensors, test and measurement
- 4. Services

Photonics Applications

- 5. Laser systems for production engineering
- 6. Optical measurement systems
- 7. Optical information and communication technology

The application fee is EUR 240 for each co-exhibitor or additionally represented company admitted and will be charged to the main exhibitor. The minimum catalogue/Internet entry free of charge includes the company name, hall and stand number. Further services will be offered on a separate order form in the Exhibitors' Manual.

Place and Date

COMPANY STAMP AND LEGALLY BINDING SIGNATURE

Extract from the Terms of Participation A and B

A 4 Co-exhibitors and additionally represented companies

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors.

In the case of an exhibitor who is also a manufacturer, an additionally represented company is any other company whose goods or services are offered by the exhibitor.

If an exhibitor who is a distributor displays not only the products of one manufacturer but also goods and services of other companies, then these count as additionally represented companies. Admission of the exhibitor does not mean that a contract exists between MMI India and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment. This also applies to additionally represented companies if specified in the Special Terms of Participation B. The exhibitor must make this payment.

The amount can also be invoiced subsequently by MMI India.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation A and B, the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors or additionally represented companies as if they were his own. If co-exhibitors make direct use of MMI India services, MMI India is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without MMI India's prior written consent.

B 3 Co-exhibitors and additionally represented companies (see A 1/2/4)

Permission for co-exhibitors and additionally represented companies must be requested in writing. The registration fee is EUR 240 for each co-exhibitor or additionally represented company admitted.

General Terms of Participation (A)

TECHNICAL GUIDELINES

(MUMBAI)

A 1 Application

All potential exhibitors wishing to take part in the event must express their wish to do so by fully completing and signing the "Application" form and submitting it to Messe München GmbH (MMG). Messe München GmbH (MMG) is entitled and authorized by MMI India Pvt. Ltd. (MMI India) to act and invoice on behalf of MMI India. With the application, exhibitors express to MMI India their serious interest in taking part in the event as exhibitors. All exhibits must be described precisely on the application form. Co-exhibitors and additionally represented companies must be named on the application form. The same particulars must be specified as for the exhibitor. Incomplete applications cannot be considered.

This application procedure does not apply to organizers of joint stands. They are not exhibitors as defined by the Terms of Participation.

A 2 Eligible exhibits and exhibitors

The Participation Conditions A and B as well as the Technical Guidelines are accepted as legally binding with submission of application documents. The application of the exhibitor represents the contractual offer. The admission or rejection will be confirmed to the exhibitor in writing in due time. Admission cannot be transferred.

The contract between MMI India and the exhibitor is concluded with the admission. According to this contract, MMI India is authorized to assign a stand area to an exhibitor, which might deviate from the information in the registration unless these deviations are unacceptable for the exhibitor. A deviation is considered acceptable if MMI India does not receive the exhibitor's rejection of the assignment of the stand area within one week. If an exhibitor rejects a stand area before the deadline and the assigned stand area is unacceptable for the exhibitor, the exhibitor can demand that MMI India assign him an acceptable stand area. If MMI India does not comply with the demand within an appropriate time period, the exhibitor can withdraw from the contract. The exhibitor does not have any more far-reaching rights. Exhibitors do not have a legal claim to admission unless such a claim results from the law. Exhibitors who have not fulfilled their financial obligations to MMI India, e.g., in respect of previous events, or have infringed the regulations governing the use of the event grounds, or the terms of participation, may be excluded from admission. MMI India is entitled to withdraw from the contract or to terminate the contractual relationship without notice if admission was based on incorrect or incomplete statements by the exhibitor, or if, at a later date, the exhibitor no longer fulfils the conditions for admission. Only declared and admitted articles shall be exhibited. MMI India has the right to remove any other exhibits at the exhibitor's risk and expense.

Hired or leased articles shall not be exhibited. MMI India is entitled to remove such objects at the exhibitor's risk and expense. An exception is made in the case of objects which are not part of the exhibitor's range of goods, but which are required for their display (e.g. for demonstration purposes). Co-exhibitors shall not be admitted, nor additional organizations represented, unless expressly specified in the notice of admission. MMI India may exclude specific exhibition objects from the admission and link the admission with conditions. The exhibitor's reservations, conditions, and particular wishes (e.g. regarding location, exclusion of competitors, stand construction or design) will be taken into account only if expressly confirmed in the notice of admission. Space will be allocated according to MMI India's requirements and the prevailing conditions, and in accordance with the classification system for the trade fair as applied by MMI India at its own discretion, and not according to the order in which applications are received.

A 3 Rental contract

The rental contract comes into force when MMI India has notified the exhibitor in writing that he is admitted. This generally occurs when layout planning has been completed.

The allocation of the other stands, in particular of neighbouring stands, can change by the time the trade fair opens. MMI India is also entitled to relocate or close entrances to and exits from the trade fair grounds and halls, and to make other structural alterations.

Exhibitors cannot make claims against MMI India because of such changes.

MMI India may also subsequently, ie, after the rental contract and the stand assignment have come into force, change space allocations, and in particular change the location, type, dimensions and size of the exhibition area rented by the exhibitor, insofar as this is necessary for reasons of safety or public order, or because the trade fair is oversubscribed and further exhibitors must be admitted or because changes in assignments of exhibition space ensure that the facilities and space required for the trade fair are used more efficiently. However, such subsequent changes may not exceed the scope which the exhibitor can reasonably be expected to accept. Should such subsequent changes result in a lower participation fee, the difference in amount will be refunded to the exhibitor. Further claims against MMI India are excluded.

If exhibitors cannot use their stand space or are impaired in the use of their stand because they have infringed legal or official regulations or the Terms of Participation A and B or the Technical Guidelines, they are nevertheless obliged to pay the participation fee in full and to pay MMI India compensation for all damage caused by themselves, their legal representatives or employees; exhibitors are not entitled to cancel or terminate the contract unless the law specifically entitles them to do so.

A 4 Co-exhibitors and additionally represented companies

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors.

In the case of an exhibitor who is also a manufacturer, an additionally represented company is any other company whose goods or services are offered by the exhibitor.

If an exhibitor who is a distributor displays not only the products of one manufacturer but also goods and services of other companies, then these count as additionally represented companies.

Admission of the exhibitor does not mean that a contract exists between MMI India and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment. This also applies to additionally represented companies if specified in the Special Terms of Participation B. The exhibitor must make this payment. The amount can also be invoiced subsequently by MMI India.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation A and B, the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors or additionally represented companies as if they were his own. If co-exhibitors make direct use of MMI India services, MMI India is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without MMI India's prior written consent.

A 5 Cancelling the contract

If the location, type, dimensions or size of the exhibition area rented by the exhibitor are subsequently changed so much that the exhibitor can no longer be reasonably expected to accept the exhibition area, the exhibitor is entitled to withdraw from the rental contract within one week of receiving written notification by MMI India. Otherwise, apart from the statutory rights to withdraw from the contract, the exhibitor has no right to withdraw from this contract. If the exhibitor states that he is withdrawing from the contract, this means – regardless whether he has the right to withdraw from the contract or not – that he is renouncing once and for all his intention to take part in the trade fair. If the exhibitor states that he is withdrawing from the contract and thus renounces once and for all his intention to take part in the trade fair, MMI India is entitled to re-let the stand area or use it itself without being obliged to do so, even if the exhibitor has no right to withdraw from the contract. If the exhibitor has stated that he is withdrawing from the contract, although he has no right to do so, the exhibitor is obliged to pay the participation fee. However, MMI India must allow as a credit the value of the expenses saved and the advantages it has gained by re-letting or otherwise using the exhibition area; the exhibitor shall not have more far-reaching rights due to the fact that the exhibition space is rented to others or used in another way. In addition, the exhibitor must pay 30% of the agreed participation fee as flat-rate compensation for expenses incurred by MMI India because the exhibitor has withdrawn from the contract without being entitled to do so and has thus, contrary to his duty, cancelled his participation in the trade fair. MMI India's right to claim further damages remains unaffected. The exhibitor can demand that the flat-rate compensation be reduced if he proves that MMI India has sustained less damage.

MMI India is entitled to withdraw from the contract if the exhibitor fails to meet his financial obligations to MMI India on time, MMI India has extended the deadline by 5 days and this deadline for payment has not been met. This applies especially if the exhibitor is in default of payments for the down payment of 30% for the projected participation price. MMI India is also entitled to withdraw from the contract if the exhibitor neglects his duty arising from this contract to respect MMI India's rights, objects of legal protection and interests and MMI India can no longer reasonably be expected to adhere to the contract. In the aforementioned cases MMI India is entitled not only to withdraw from the contract but also to demand from the exhibitor the agreed participation fee as flat-rate compensation. MMI India's right to claim further damages remains unaffected. The exhibitor can demand that the flat-rate compensation be reduced if he proves that MMI India has sustained less damage.

Following issued acknowledgement, a compensation shall be charged when the exhibitor withdraws from the contract:

Earlier than 8 weeks before the show – 30% of the participation fee

Within 8 weeks before the show – 50% of the participation fee

Within 6 weeks before the show – 100% of the participation fee

A 6 Force majeure, cancellation of the event

If MMI India is compelled, as a result of force majeure or other circumstances beyond its control (eg, failure of the power supply), to vacate one or more exhibition areas, temporarily or for longer periods, or to postpone or curtail the trade fair, the exhibitors do not thereby acquire the right to withdraw or cancel, nor do they have any other claims against MMI India, in particular claims for damages. If MMI India cancels the event because it cannot hold the event as a result of force majeure or other circumstances beyond its control, or because it has become unreasonable for MMI India to hold the event, MMI India is not liable for damages and disadvantages to exhibitors arising from the cancellation of the event.

A 7 Participation fees

The participation fees are calculated in accordance with the rates specified in the Special Terms of Participation (see Part B "Participation fees"). Each square metre or part thereof will be included in full in the calculation, the floor area always being considered rectangular, without taking account of projections, supports, service connections and the like.

The applicant shall be invoiced for 30% of the projected participation price shortly after his application. This first payment will be refunded if the applicant is not admitted to the trade fair, but will be forfeited if unilaterally the applicant withdraws totally from the undertaking. The exhibitor shall receive an invoice for the remainder of the participation price after stand assignment. Payment of the invoices is due immediately unless other payment deadlines are stated in the invoices. Payment of the participation price as well as payment for admitting co-exhibitors is a prerequisite for occupation of the exhibition area.

If exhibitors have ordered MMI India services, MMI India is entitled to withhold such services, including the supply of electricity, water, compressed air, etc., until the exhibitor has fulfilled his financial obligations to MMI India. This applies in particular to obligations arising from previous events. Terms and conditions of payment are in accordance with the Special Terms of Participation (see Part B "Terms and conditions of payment"). MMI India reserves the right to enforce the lessor's lien, as permitted by law, in order to secure MMI India's claims arising from the rental. The exhibitor must inform MMI India at any time about the ownership of articles, which are exhibited or to be exhibited. If an exhibitor does not meet his financial obligations, MMI India can detain the exhibits and stand fittings and, at the exhibitor's expense, sell them at public auction or privately. The legal provisions on the realization of the pledge are – as far as permitted by law – excluded. MMI India does not accept liability for damage to exhibits and stand fittings detained under this clause, unless MMI India is guilty of intent or gross negligence.

Upon special application by the exhibitor, the participation price and/or the payment for the admittance of co-exhibitors can be invoiced to a third party. As prerequisites, the third party must declare acceptance of the obligation or promise to pay the amount owed to MMI India, and MMI India must declare its agreement with such.

A 8 Warranty

Complaints about any defects in the stand or exhibition area are to be made in writing to MMI India immediately on occupying the exhibition area, and at the latest on the last day for stand assembly, so that MMI India can remedy such defects. Later complaints cannot be considered and cannot give rise to claims against MMI India.

A 9 Liability and insurance

MMI India is liable for personal injury (damage arising from injury to life, body or health) caused by neglect of duty for which MMI India, its legal representatives or employees are responsible, as well as for other damage caused by intentional or grave breach of duty by MMI India, its legal representatives or employees. MMI India is also liable for any damage caused by grave breach of cardinal duties by MMI India, its legal representatives or employees. In these cases MMI India is liable only if the damage is typical damage and not consequential damage and then only up to 5 times the net participation fee, at most, however, Rs. 100,000.00 per claim. This limitation of liability applies only to entrepreneurs, legal persons under public law or special fund under public law. If the exhibitors are entrepreneurs, legal persons under public law or special funds under public law, MMI India is under no circumstances liable for damage to or loss of goods brought to the trade fair by the exhibitor or the stand fittings or furnishings. In this case, it is immaterial whether such damage or loss occurs before, during or after the trade fair. The same applies to vehicles left on the trade fair grounds by exhibitors, their employees or representatives.

For his part, the exhibitor is liable for any culpable damage to persons or property caused by him, his employees, representatives and exhibitors and their exhibition articles or exhibition installations and equipment. Each exhibitor is obligated to take out suitable insurance with sufficient insurance coverage with an insurer registered in the Republic of India and to pay the premiums incurred (including insurance tax) in good time.

A 10 Photography, filming, video recording, and sketching

Only persons authorised by MMI India and in possession of a valid MMI India pass may film, photograph, or make sketches or video recordings in the exhibition halls. Under no circumstances may photographic or other images or recordings be made of other exhibitors' stands. If this rule is infringed, MMI India can demand that the recorded material be surrendered and take legal steps to achieve this end. Photographs of stands which are to be taken outside normal opening hours and need special lighting require MMI India's prior consent. Such photographs require the main ring circuit to be switched on by the hall electrician. The exhibitor will be charged the costs incurred, insofar as they are not borne by the photographer.

MMI India is entitled to have photographs, drawings, films and video recordings made of events at the trade fair, of stands and exhibits, and to use them for advertising or general press publications.

A 11 Catering, deliveries to stands

Only companies approved for the event grounds may supply exhibition stands with food, beverages and/or flowers. Deliveries to exhibition stands are only permitted with restrictions.

MMI India is authorized to allow deliveries to stands only at certain times.

A 12 Intellectual property rights

MMI India expects exhibitors to respect the intellectual property rights of other exhibitors. For this end, MMI India is entitled but not obliged to set up an Intellectual Property Complaint Office (IP Office) for each trade fair, whose purpose shall be to support exhibitors in cases of infringement of their IP rights by other exhibitors. If it is proved to MMI India, by presentation of a court decision, that an exhibitor has infringed the intellectual property rights of another exhibitor with the articles on display, printed papers, advertising materials, or otherwise, then MMI India is entitled, although not obliged, to remove from the offender's stand the exhibits, printed matter, or advertising material causing such infringement and to impound them until the end of the trade fair, to close the offender's stand, and/or to expel him and his staff from the trade fair grounds. MMI India is also entitled to exclude the offender from future trade fairs. If such measures prove unjustified, no claim for damages can be made against MMI India, unless the latter is guilty of gross negligence or wrongful intent.

A 13 Exhibitors' passes

For the time in which the trade fair is held, the exhibitor receives a number of free exhibitors' passes as specified in the Special Terms of Participation. Any additional exhibitors' passes requested are charged for. All exhibitors' passes are numbered and the passes are not transferable. Exhibitors' passes must not be given away or sold to unauthorised third parties, e.g. to persons or companies who wish to offer goods for sale or to render services at the trade fair centre without corresponding authorisation from MMI India. Exhibitors' passes are issued only after payment of the participation fee, and the remuneration for the admission of any co-exhibitors.

A 14 Assembly, staffing and dismantling of stand

The dates for assembly and dismantling, specified in the Special Terms of Participation, must be observed. Stands not occupied by the last day for assembly may be disposed of as MMI India sees fit. Exhibitors admitted to the fair undertake to participate in the event. The stand must be properly equipped and staffed by qualified personnel throughout the trade fair during the prescribed opening hours. Particular attention should be paid to ensuring that the stand is already fully staffed when the trade fair opens. Exhibitors are not permitted to remove trade fair goods or dismantle their stands before the trade fair closes. If they break this rule, MMI India is entitled to demand a penalty of EUR 350.00.

MMI India is entitled to exclude from future trade fairs any exhibitor whose stand is staffed by insufficiently qualified personnel during the trade fair's opening hours, who exhibits an incomplete range of goods or goods not admitted to the trade fair, who vacates or clears his stand before the end of the trade fair, or who otherwise infringes the Terms of Participation, without prejudice to MMI India's right to cancel the contract in accordance with Section A 5 or to a claim for all costs thereby incurred by MMI India.

A 15 Verbal agreements

All verbal agreements, individual and special arrangements are valid only with MMI India's written confirmation.

A 16 Regulations for use

Exhibitors must comply strictly with the building and use rules for the event grounds. Exhibitors are not permitted to spend the night in the halls or on the open-air grounds. Exhibitors must take the other participants in the event into consideration, must not act contrary to public policy and must not misuse their participation in the event for ideological, political or other purposes which have nothing to do with the event.

A 17 Period of limitation, period of exclusion

All the exhibitor's claims against MMI India arising from the stand rental, and all legal proceedings in connection therewith lapse after a period of six months. This period of limitation starts at the end of the month in which the closing date of the fair falls. Notwithstanding the provisions set out in Clause A 8, any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

A 18 Place of performance, applicable law

Shanghai shall be the place of performance, also for all financial obligations. Only the law of the Republic of India shall apply.

A 19 Jurisdiction, arbitration agreement

The following shall apply to exhibitors incorporated in the Republic of India:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may bring an action at the court which has jurisdiction at the registered address of MMI India.

The following shall apply to exhibitors incorporated or with their principal place of business outside the Republic of India:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, the both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may submit the dispute to the Indian Council of Arbitration in accordance with its rules of arbitration procedure.

A 20 Data protection

In compliance with data protection legislation, the person-related data of the exhibitor is processed and used for fulfilling the business purposes of MMI India as well as being forwarded to third parties in order to above all fulfill the purpose of the contract concerned.

A 21 Severability Clause

Should the provisions set out in the Terms of Participation or Technical Guidelines be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue.