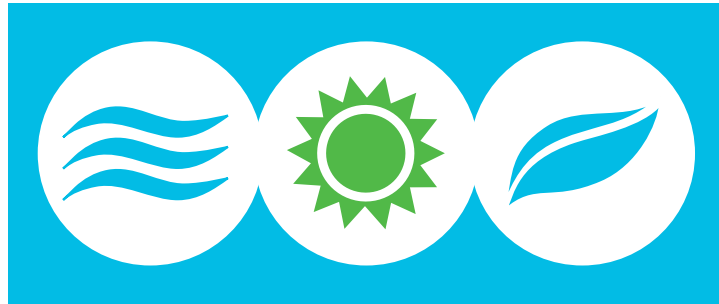




fairs
around the
world



ENER EXPO VIETNAM

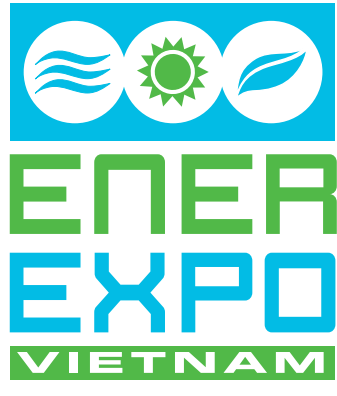
International Exhibition for
Renewable and Decentralised Energy Solutions

17 - 19 March 2010

**I.C.E.- International Center for Exhibition
Hanoi, Vietnam**

www.enerexpo.com

It's time for



17 - 19 March 2010

I.C.E.- Int'l Center for Exhibition
Hanoi, Vietnam

Take part in the Premiere in March 2010
Be there from the start

ENEREXPO Vietnam offers the international energy- and electricity-producing and -supplying industry an attractive and successful market platform, with guaranteed customer contact and the chance to establish lasting business relationships in one of the fastest growing markets of the region.

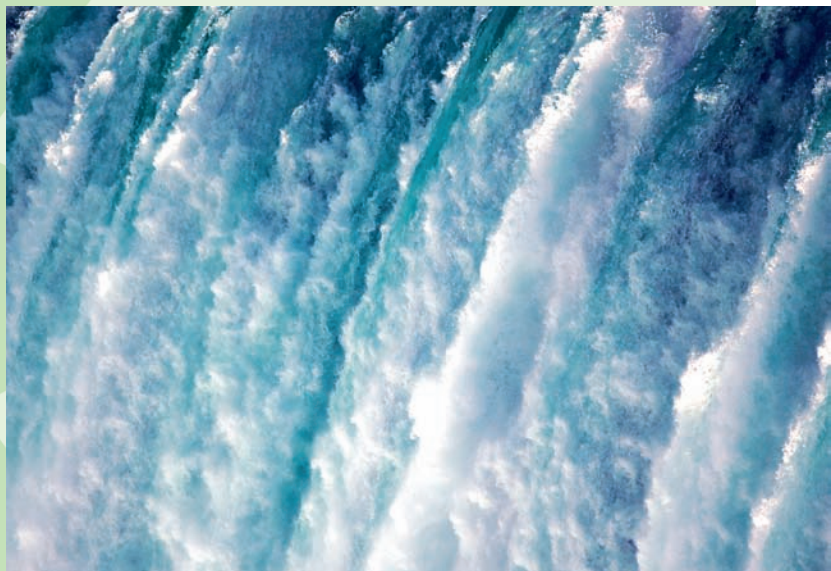
In order to meet the rising demand in Vietnam for renewable and decentralised energy, IMAG – International Exhibition and Fair Service, the international arm of the Messe München Group, and its Vietnamese partners are organising the premiere of **ENEREXPO Vietnam** in Hanoi in the coming year.

This three-day trade fair, scheduled to take place every two years, will present the latest products from across the spectrum of 'Renewable and Decentralised Energy Solutions' to a wide-ranging audience from Vietnam and its neighbouring countries. For the international industry in renewable energy, Vietnam will thus for the first time have a dedicated event of international standard.

Focusing on Vietnam

The demand for alternative and renewable energy in Vietnam is immense – prompted by the continuous economic growth in the country, the rising energy needs this has brought with it (currently increasing by 17% per year), and by the worldwide shortage of fossil fuels.

Make use of ENEREXPO Vietnam to enter the up-and-coming Vietnamese market. We can help you.



Vietnam – A Growing Market

After the government's approval of 'Doi Moi' ('renovation' in Vietnamese) in 1986, Vietnam has carried out reforms in privatization, improved resource allocation through industrialization and urbanization and boosted its competitiveness through opening up.

Since the opening up of Vietnam and the country's accession to the World Trade Organisation (WTO) in 2007, Vietnam has been developing continuously into one of the most important growth markets of Southeast Asia. In the last three years alone, its economy has grown by an average of 7.8% per year. In 2007 exports reached a new record at US\$ 48.4 billion (+18%), and imports rose by 26% to US\$ 60.8 billion. Foreign direct investment, which in the same year was US\$ 20 billion – over five times higher than in 2005 – also speaks for Vietnam as a new and successful location for business.



Vietnam aims to more than double electricity capacity over the next decade

Global warming, limited fossil-fuel resources and raw materials, and rising prices for both, have focused attention in Vietnam, too, on sustainable energy, such as solar energy, biofuels, and energy from wind, water and geothermal sources. The Vietnamese government is pursuing ambitious goals to increase the proportion of renewable and decentralised energy in the overall consumption of energy in the country. In 1999/2000 the Ministry of Industry and Trade (MOIT), together with Electricity of Vietnam (EVN) – the country's largest energy company – and the World Bank put together the 'Renewable Energy Action Plan' (REAP) which serves as the basis for the use of renewable energy in the Vietnamese electricity sector.



Vietnam offers more opportunities to do business with Renewable Energy

Status quo

- Excellent ecological conditions nationwide for the use of renewable energy sources
- Annual increase in energy demand of 17%
- High requirement for technology to expand capacities
- Dependency on energy imports from abroad
- 20% of energy requirements to be met with hydroelectric power
- Current supply of 150,000 households with electricity from micro hydroelectric power plants
- State subsidies for renewable energy of US\$ 500 million since 2001
- State preference for private operator models (BOT, B00)
- State intention to buy electricity from renewable energy sources
- Special opportunities for wind energy projects e.g. Phuong Mai 3 Windproject, Con Dao Windproject

Governmental plans for long-term investments in renewable energy

- Supply of 750,000 households with electricity from renewable sources, investment total: US\$ 180 million
- Government aim to cover 5% of primary energy needs by 2020 with renewable energy (excl. hydroelectric power)
- Expansion of wind-energy capacities from 0.2 MW to 400 MW
- Installation of 150,000 domestic biogas plants for decentralised energy supply
- By 2020, expansion of geothermal capacities to 400 MW
- Construction of 16 hydroelectric plants
- Expansion of micro hydroelectric capacities by 3 GW
- Completed and planned hydroelectric power projects to a value of US\$ 1.58 billion
- Energy supply to the islands off Vietnam by decentralised renewable energy
- Support according to Decree No. 04/2009/ND-CP of January 14, 2009, providing for incentives and supports for environmental protection activities including the generation of energy from wind, solar, tide or geothermal sources.

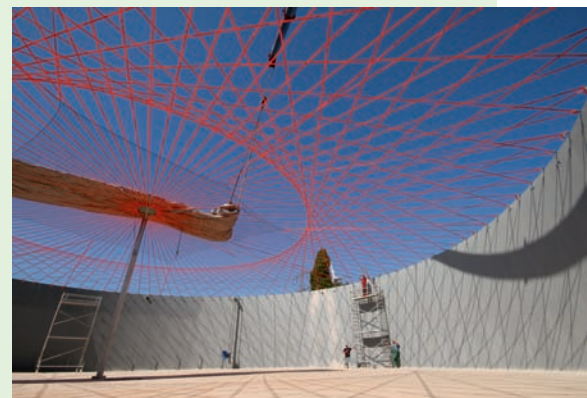
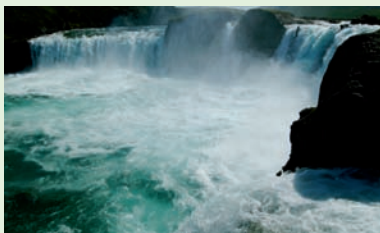
Hanoi as a location

ENEREXPO Vietnam is being held in Hanoi, the capital of Vietnam. Some 3.5 million people live in the political, economic, cultural, scientific and technological centre of the country.

Hanoi is the perfect place to network with the leading ministries and government institutions and to participate in the largest renewable energy development projects in the long term. Thanks to its geographical vantage point, Hanoi enjoys a favourable position as an important domestic and external trading centre.

Attractive venue – Hanoi International Center for Exhibition

The Hanoi International Center for Exhibition (I.C.E.) is Hanoi's newly built fairground, offering state-of-the-art facilities for a successful show – including air conditioning. I.C.E. Hanoi is located in the heart of downtown Hanoi and is easy to reach with public transport. Major international hotels are located near the fairground and commercial districts are close to the venue as well.



Product Range

ENEREXPO Vietnam

Generation of Renewable Energy

Solar Energy

- ☀ Solar Thermal
- ☀ Solar Thermal Power Plant
- ☀ Photovoltaic

Wind Energy

- ☀ Onshore
- ☀ Offshore

Hydropower

- ☀ Run-of-River Power Plants including Micro Hydroelectric Power Plants
- ☀ Impoundment Power Plants
- ☀ Pumped Storage Power Plants

Bio Energy

- ☀ Solid Biomass
- ☀ Biofuels
- ☀ Biogas

Geothermal Energy

- ☀ Near-surface geothermal systems
- ☀ Enhanced geothermal systems
- ☀ Geothermal systems harvesting warm underground water

Conversion of Renewable Energy

- ⚙ Power station technology
- ⚙ Generating sets, turbines and engines
- ⚙ Measurement and control equipment for power engineering

Transmission of Renewable Energy

- ⚙ Energy transformation equipment and technology

Distribution of Renewable Energy and Decentralised Energy Supply

- ⚙ Energy storage
- ⚙ Energy conduction
- ⚙ Energy trade

Supplying industry for machines, technical devices and components

Engineering, Research and Development

Meet the experts

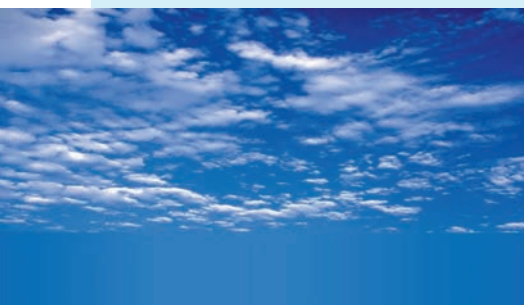
ENEREXPO Vietnam

Visitor target groups

- Representatives from ministries involved in power generation
- Representatives from energy-providing authorities, Electricity of Vietnam (EVN)
- Consulting and planning agencies for energy projects
- Companies for building and maintenance of power plants
- Managers, engineers and technicians of power-plant operating companies
- Experts from science and research
- Buyers of machines, technical devices and components for plant installation
- Contractors of electrical installations
- Large energy consumers e.g. steel plants, cement factories, food industry, municipalities

ENEREXPO Vietnam Conference

- Government representatives, researchers, international energy experts and suppliers debate on best practice methods of Renewable Energy and decentralised Energy Supply solutions for Vietnam.



IMAG stand design, construction & services

Our worldwide service

- Individual stand design and stand construction
- Convincing presentation of your company
- Development of new individual concepts, realisation of new trends
- Planning according to customers' wishes
- Turnkey stands and stand packages at a fair price
- Conventional construction methods and use of time-tested trade fair stand systems
- Co-ordination and management of service partners
- Construction and project management
- Reasonably priced, detailed offers
- Graphic design
- Additional fittings, video and audio equipment for presentations
- On-site project supervision



www.imag-standdesign.com – contact: standdesign@imag.de



Benefit from the worldwide expertise of leading trade fair organisers

IMAG – International Exhibition and Fair Service, a subsidiary of the Messe München Group, organises trade fairs as well as trade-fair participations for public and private clients throughout the world. Its annual programme includes around 50 events in more than 20 countries. Furthermore IMAG designs professional events in cooperation with local partners, to open up new markets and sales opportunities.

At the trade-fair locations of Hanoi and Ho-Chi-Minh-City, IMAG has been organising events since the early 1990s, for the energy and electricity, construction, automotive, transport and medical sectors.

Organisers



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Co-organiser

NACESTI – National Centre for Scientific and Technological Information

Supporters

- Ministry of Science and Technology (MOST)
- Ministry of Industry and Trade (MOIT)
- Ministry of Natural Resources and Environment (MONRE)
- Ministry of Planning and Investment (MPI)
- Electricity of Vietnam (EVN)
- Petro Vietnam
- Vietnamese Academy of Science and Technology (VAST)
- Vietnam Chamber of Commerce and Industry – VCCI / TSC