My current event selection

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Opening and welcome
Language of lecture: German

The Facility Management Day will be moderated by Prof. Dr.-Ing. Dipl.-Wi.-Ing. Kunibert Lennerts and Martin Gräber.

Tuesday 04.10.2011 / 10:00 - 10:05
Hall A2, Stand 040

Moderator:
Thomas Knoepfle
President
RealFM e. V.

Prof. Dr. Kunibert Lennerts
Professor
Karlsruhe Institut für Technologie (KIT)

Otto Kajetan Weixler
Chairman
GEFMA e.V.

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Keynote speech: Cradle to Cradle - houses as trees
Language of lecture: German

Keynote speaker: Prof. Dr. Michael Braungart

Tuesday 04.10.2011 / 10:05 - 10:30
Hall A2, Stand 040

Speakers:
Prof. Dr. Michael Braungart
Professor
Leuphana Universität Lünebug, Erasmus University Rotterdam und Uni Twente

Marcus Wild
CEO
SES Spar European Shopping Centers GmbH

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Energy and resource efficiency as a business model - An opportunity and a challenge for facility management providers
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 10:30 - 11:00
Hall A2, Stand 040

Speakers:
Michael Engel
Senior Consultant
Roland Berger Strategy Consultants

My current event selection

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
Asian Chains: How does business pay off in Europe?
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 10:30 - 11:20
Hall C2, Stand 040

Moderator:
Mary Gostelow
Editor in Chief
Gostelow Report

Speakers:
Vis. Prof. Dr. Jürg Bernet
Managing Director
EURO Institut für Immobilien Management

Martin Bowen
Asc. VP Development Continental Europe
InterContinental Hotels Group

Olivia Kaussen
Head of Hotels Germany and CEE
CBRE Hotels

Christoph Mares
Director Operations EMEA
Mandarin Oriental Hotel Group

EXPO REAL FORUM

Opening discussion - EXPOSURE: What investments are in demand
'Investors' darling again': The international view of Germany as an investment location
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 11:00 - 11:50
Hall A2, Stand 540

Moderator:
Torsten Riecke
Deputy Head, Opinion and Analysis, International Correspondent
Handelsblatt

Speakers:
Philip Barrett
Managing Director and Head of the Eruopean Merchant Banking Group
Pramerica Real Estate Investors

Prof. Dr. Max Otte
Founder and Director
IFVE Institut für Vermögensentwicklung GmbH

Mike Sales
Managing Directo & CIOr, Global Property
Henderson Global Investors

John van Oost
Founder and CEO
Natixis Capital Partners

My current event selection

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Sustainability in the real estate sector. What about existing buildings?
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 11:00 - 11:30
Hall A2, Stand 040

Speakers:
Bernd Schade
Head of Real Estate Project Management
Union Investment Real Estate GmbH

INVESTMENT LOCATIONS FORUM

European Destinations
The Netherlands - Funds for the future - The future of funds
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 11:00 - 11:50
Hall A1, Stand 040

Moderator:
Ruud de Wit
Editor
Vastgoedmarkt

Speakers:
Peter Goebel
CEO The Netherlands
ING Real Estate Finance

Paul H. Muno
Managing Director
Internos GmbH

Alphons Spaninks
Regional Head Benelux & Scandinavia, Head of Transactions Europe (ai)
AXA Real Estate

Heino Vink
CEO The Netherlands, Belgium, France
Multi Development bv

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
CEOs & Owners: Friends or enemies?
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 11:30 - 12:20
Hall C2, Stand 040

Moderator:
Maria Puetz-Willems
Managing Director
hospitalityInside

Speakers:
Ascan Kókai
Director Hotel Fund Management
Invesco Real Estate

Frank Marrenbach
Managing Director
Brenner´s Park-Hotel & Spa

Samih Sawiris
CEO
Orascom Development

My current event selection

Peter Verhoeven
Chief Operating Officer
Accor Hospitality Germany GmbH

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Assessing sustainability for existing buildings
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 11:30 - 12:00
Hall A2, Stand 040

Speakers:
Christoph Wildgruber
Head of Sustainability
Allianz Real Estate GmbH

EXPO REAL FORUM

Opening discussion - EXPOSURE: What investments are in demand
"Where, when, and what?" A comparison of European investment markets
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 12:00 - 12:50
Hall A2, Stand 540

Moderator:
Bert Erik ten Cate
Editor
EuroProperty

Speakers:
Karl-Joseph Hermanns-Engel
Member of the Management Board
Union Investment Real Estate GmbH

Olivier Piani
CEO
Allianz Real Estate

Rob Wilkinson
Chief Investment Officer
AEW Europe

INVESTMENT LOCATIONS FORUM

European Destinations
France - Paris? What else? - Office locations outside Paris region
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 12:00 - 12:50
Hall A1, Stand 040

Moderator:
Frédéric Haven
CEO
GRUNDCONSULT Immobilier S.A.S.

Speakers:
Vincent Bollaert
Head of the Office Investment Team
Cushman & Wakefield

Jacques de Chilly
Executive Director
Aderly/Onlylyon

Philippe Monjole
Senior Asset Manager
GENERALI France Immobilier

My current event selection

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Discussion: Asset sustainability - desire or reality? Practical solutions.
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 12:00 - 12:45
Hall A2, Stand 040

Moderator:
Martin Gräber
Chief Editor
DER FACILITY MANAGER

Speakers:
Michael Engel
Senior Consultant
Roland Berger Strategy Consultants

Dr. Ulrich Klotz
Managing Director, TÜV SÜD Industrie Service GmbH
TÜV SÜD Industrie Service GmbH

Bernd Schade
Head of Real Estate Project Management
Union Investment Real Estate GmbH

Christoph Wildgruber
Head of Sustainability
Allianz Real Estate GmbH

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
Success story Almdorf Seinerzeit: With simplicity to the heavens of ROI. From midscale business to mini brand.
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 12:30 - 13:00
Hall C2, Stand 040

Moderator:
Rupert Simoner
Partner Almdorf Seinerzeit and Regional Vice President Kempinski Hotels
Almdorf Seinerzeit

EXPO REAL FORUM

EXERCISES: Legislative framework
"How alternative will it really be?" The European AIFM Directive and its implementation in national law
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 13:00 - 13:50
Hall A2, Stand 540

Moderator:
Prof. Dr. Karl-Georg Loritz
Chair for Civil Law II, Faculty of Law and Economics, Unviersity Bayreuth
Universität Bayreuth

Speakers:
Eric Romba
First Managing Director
VGF Verband Geschlossene Fonds e.V.

Christof Stadter
Partner
Deloitte & Touche GmbH

My current event selection

Uwe Wewel
Head of Investments Department
Bundesministerium der Finanzen

Sven Zeller
Partner
Clifford Chance

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
The international model of sustainability: The sustainable shopping-center
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 13:30 - 14:00
Hall A2, Stand 040

Speakers:
Andreas Fischer
Head of Facility Management Commercial
ECE Projektmanagemenet G.m.b.H. & Co. KG

EXPO REAL FORUM

EXERCISES: Legislative framework
Whom does "Solvency II" rescue? The interest of investors, the insurances and the European Commission
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 14:00 - 14:50
Hall A2, Stand 540

Moderator:
Richard Lowe
Editor
IPE Real Estate

Speakers:
Laurent Lavergne
Head of Fund Management
AXA Real Estate, AXA Investment Managers

Michael Morgenroth
Member of the Board
Gothaer Asset Management AG

Paul Rivlin
Co-Founder and Joint Chief Executive
Palatium Investment Management Ltd

Marieke van Kamp
Head of real estate investments
ING Insurance Benelux

My current event selection

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
Financing, Refinancing, Sell - Hotel Real Estate on the move
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 14:00 - 14:50
Hall C2, Stand 040

Moderator:
Christoph Härle
Managing Director Jones Lang LaSalle Hotels
Jones Lang LaSalle Hotels

Speakers:
Marty Kandrac
Managing Director
The Blackstone Group Int. Partners

Sym Keun Lee
Asset Management & Business Development
Ascott International Management, Europe

Thomas Wagner
Executive Director Credit Risk Management
Erste Abwicklungsanstalt

INVESTMENT LOCATIONS FORUM

European Destinations
United Kingdom - The growing incoming market
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 14:00 - 14:50
Hall A1, Stand 040

Moderator:
Gary Morrell
Editor in chief
Europaproperty

Speakers:
Roger Dunlop
CEO
Avestus Real Estate (Czech Republic) s.r.o

David Gibson
Managing Director
IVG UK Ltd.

Richard Kolb
Portfolio Manager Europe
Canada Pension Plan Investment Board (CPPIB)

Andy Rofe
Managing Director Europe
Invesco Real Estate GmbH

My current event selection

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
The business model of sustainability, example: REWE
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 14:00 - 14:30
Hall A2, Stand 040

Speakers:
Harald Fischer
Head of national architecture
Rewe Markt GmbH

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
From "Eco-building" to Green Building - FM 2.0 as the key to sustainable real estate management
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 14:30 - 15:00
Hall A2, Stand 040

Speakers:
Jan Zak
Head of Sustainability
Ingenieurbüro Prof. Dr.-Ing. Kunibert Lennerts GmbH

EXPO REAL FORUM

EXERCISES: Legislative framework
"Basel III": Good luck comes in threes?
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 15:00 - 15:50
Hall A2, Stand 540

Moderator:
Prof. Dr. Ramón Sotelo
Honorary Professor, Real Estate Investment Vehicles,
Bauhaus-University Weimar

Speakers:
Gero Bergmann
Member of the Board of Management
Berlin Hyp

Wolfgang Kälberer
Representative at the European Union
Verband deutscher Pfandbriefbanken VdP

Matthias Klussmann
CEO
Cenda Invest AG

My current event selection

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
Green City Index - How will legal pressure and urban green policies impact the hotel industry?
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 15:00 - 15:50
Hall C2, Stand 040

Moderator:
Christian Buer
Head of Tourism Management / Hotel Management
Hochschule Heilbronn

Speakers:
Thomas Brodocz
Head of Corporate Development Siemens One, International Projects
Siemens One

Gregor Grassl
Project Manager
Drees & Sommer

Michael-W. Hartmann
Senior Vice President Head Market Development Board Hospitality
Siemens AG

Michaela Reitterer
Owner and Managing Director
Boutiquehotel Stadthalle Wien

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Sustainable portfolio management - Case study of Commerzbank
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 15:00 - 15:30
Hall A2, Stand 040

Speakers:
Roland Holschuh
Corporate Real Estate Management
Commerzbank AG

INVESTMENT LOCATIONS FORUM

American Afternoon
“The US Real Estate Market: What Are Investors Doing?”
Language of lecture: English

Th panel is organized by AFIRE, the Association of Foreign Investment in Real Estate.

Tuesday 04.10.2011 / 15:00 - 15:50
Hall A1, Stand 040

Moderator:
James A. Fetgatter
Chief Executive
AFIRE

Bradley A. Olsen
President
Atlantic Partners, Ltd.

Speakers:
Christoph Kahl
Managing Partner
Jamestown US-Immobilienservice GmbH

My current event selection

Susan T. Wallace
Executive Managing Director
Private Equity Group
USAA Real Estate Company

K. Jay Weaver
Managing Principal
Walton Street Capital, LLC

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Discussion: Sustainability as an engine for growth
Language of lecture: German

Discussion: Sustainability as an engine for growth. Does sustainability deliver new FM products?

Tuesday 04.10.2011 / 15:30 - 16:15
Hall A2, Stand 040

Moderator:
Prof. Dr. Kunibert Lennerts
Professor
Karlsruhe Institut für Technologie (KIT)

Speakers:
Andreas Fischer
Head of Facility Management Commercial
ECE Projektmanagemenet G.m.b.H. & Co. KG

Walter Fritz
Member Executive Board
E.ON Facility Management GmbH

Peter Heuer
Managing Director
Piepenbrock Facility Management GmbH & Co. KG

Sebastian Hölzlein
Managing Director
ALPHA Immobilien Consulting GmbH

Bernd Joachim Romanski
Member Executive Board
HOCHTIEF Solutions AG

EXPO REAL FORUM

EXERCISES: Legislative framework
The options for city authorities: Throttle back, or push ahead with plans for the future? (English only)
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 16:00 - 16:50
Hall A2, Stand 540

Moderator:
Andreas Schiller
Editor in chief, SPH Newsletter
Schiller Publishing House

Speakers:
Dr. Gabor Bagdy
Deputy Mayor of Budapest
City of Budapest

O. E. Botscharov
President of the Commission for State Property and Land, Duma
City of Moscow

My current event selection

Freddy Thielemans
Mayor of Brussels
City of Brussels

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
Hostels, Budget & Midscale - hotels with a higher ROI?
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 16:00 - 16:50
Hall C2, Stand 040

Moderator:
Beatrix Boutonnet
Journalist
Fondstelegramm

Speakers:
Sascha Gechter
Managing Director
Meininger Hotels & Hostels

Gebhard Rainer
Managing Director EMEA
Hyatt International

Ulrike Schüler
Managing Director
PKF hotelexperts

Philipp Westermann
Co CEO
Motel One

INVESTMENT LOCATIONS FORUM

American Afternoon
“The Canadian Real Estate Market: What Should German Investors Do Now?”
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 16:00 - 16:50
Hall A1, Stand 040

Moderator:
Dr. Thomas Beyerle
Managing Director Head of CS & Research
IVG Immobilien AG

Bradley A. Olsen
President
Atlantic Partners, Ltd.

Speakers:
Patrick W. A. Handreke
President
Northam Realty Advisors Limited

Stephen Taylor
President & Chief Executive Officer
Morguard Investments Limited

Paul Zemla
Chief Investment Officer
Bentall Kennedy (Canada) LP

My current event selection

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Measurability of sustainability? RoSS – Return on Sustainability System
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 16:15 - 16:45
Hall A2, Stand 040

Speakers:
Prof. Dr. Andrea Pelzeter
Professor for Facility Management
Hochschule für Wirtschaft und Recht Berlin

PLANNING & PARTNERSHIPS FORUM

Facility Management Day: Sustainable operation - Ways and vision
Panel discussion "hard but fair": Can RoSS operate effectively?
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 16:45 - 17:15
Hall A2, Stand 040

Moderator:
Prof. Dr. Kunibert Lennerts
Professor
Karlsruhe Institut für Technologie (KIT)

Speakers:
Prof. Kai Kummert
Head of Competence Centre Building, Real Estate and Facility Management
Beuth Hochschule für Technik Berlin

Wolfgang Moderegger
Managing Director
AIS Management GmbH

EXPO REAL FORUM

EXERCISES: Legislative framework
What we want them to do – the property sector and politics in dialogue
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 17:00 - 17:50
Hall A2, Stand 540

Moderator:
Steffen Uttich
Real Estate Editor
Frankfurter Allgemeine Zeitung

Speakers:
Dr. Andreas Mattner
President, ZIA German Property Federation
ZIA Zentraler Immobilien Aussschuss e.V.

Dr. Birgit Reinemund MdB
Chairwoman of the Finance Committee, German Bundestag
Deutscher Bundestag

Dr. Hans Volkert Volckens
Member of the Management Board
IVG Immobilien AG

Uwe Wewel
Head of Investments Department
Bundesministerium der Finanzen

My current event selection

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
Hotel real estate and reputation management: How social media influence the value of a property
Language of lecture: German

No summary available on this event.

Tuesday 04.10.2011 / 17:00 - 17:30
Hall C2, Stand 040

Moderator:
Bruno Wolf
Director
HHC

INVESTMENT LOCATIONS FORUM

American Afternoon
"Here They Come: North American Investors in Germany"
Language of lecture: English

No summary available on this event.

Tuesday 04.10.2011 / 17:00 - 17:50
Hall A1, Stand 040

Moderator:
Dr. Martin Braun
Head of Capital Markets Group Germany
Cushman & Wakefield LLP

Bradley A. Olsen
President
Atlantic Partners, Ltd.

Speakers:
Michael Cooper
Managing Partner
Dundee Real Estate Asset Management

Wenzel R.B. Hoberg
Managing Director & Head of Real Estate Investments Europe
CPP Investment Board

Paul Wilson
Director - Real Estate Investment, Europe
TIAA-CREF Asset Management UK Limited

SPECIAL REAL ESTATE FORUM

Hospitality Industry Dialogue
BRICKS & BRAINS
Language of lecture: German

Exclusive slow dating after the conference: hospitalityInside invites the panellists of the HID to an exclusive get-together with guests out of the network. By invitation only!

Tuesday 04.10.2011 / 19:00 - 22:00
Hall C2, Stand 040

My current event selection

INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
Opening and welcome by master of conference - Mark Cooper, editor, AsiaProperty
Language of lecture: English

Supported by AsiaProperty Publishing.

Wednesday 05.10.2011 / 09:50 - 10:00
Hall A1, Stand 040

Moderator:
Mark Cooper
Editor
AsiaProperty Publishing

EXPO REAL FORUM

EXPERIENCES: Lessons learned
Sustainability in existing properties – A Herculean task?
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 10:00 - 10:50
Hall A2, Stand 540

Moderator:
Heimo Rollett
Editor-in-Chief
Immobilien Magazin

Speakers:
Sebastian Lohmer
Managing Director, Portfoliomanagement
Pramerica Real Estate Investors

Hermann Marth
Chairman of the Management Board
Stiftung Zollverein

Vinh-Nghi Tiet
Head of Technics and Sustainability
ICADE Real Estate Investment Management Deutschland GmbH

SPECIAL REAL ESTATE FORUM

Office Dialogue
Location, location, location – Still the golden rule?
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 10:00 - 10:50
Hall C2, Stand 040

Moderator:
Werner Rohmert
Publisher
Der Immobilienbrief

Speakers:
Julian Balck
Member of the Management Board
Engel & Völkers Commercial Rhein-Neckar

Bernhard Klinger
Managing Director
Provinzial Rheinland Versicherung AG Procon GmbH

Hubert Stech
Real estate expert and consultant

My current event selection

Werner Welter
Managing Director
Welter, Bach und Partner GmH

INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
Asian investment in Europe
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 10:00 - 10:50
Hall A1, Stand 040

Moderator:
Lucy Scott
Writer and journalist
Freelancer

Speakers:
Ali Meadows
Regional Director, International Capital Markets Group, Asia Pacific
Jones Lang LaSalle Property Consultants Pte Ltd

Gianluca Muzzi
Managing Director
RREEF Europe

PLANNING & PARTNERSHIPS FORUM

City Future Dialogue
Future-oriented, sustainable urban development at the example of Barcelona, Cologne and Rotterdam
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 10:00 - 10:50
Hall A2, Stand 040

Moderator:
Wojciech Czaja
Editor Architecture and Real Estate, Der Standard

Speakers:
Jeanette Nicole Baljeu
Vice Mayor Port, Transport, Regional
Rotterdam City

Joan Llort
CEO
Catalonian Real Estate Office

Peter Noordanus
Mayor of Tilburg
Tilburg City

Bernd Streitberger
Deputy Mayor of the City of Cologne for planning and buildung
Stadt Köln

My current event selection

EXPO REAL FORUM

EXPERIENCES: Lessons learned
Project development – Which parameters are critical
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 11:00 - 11:50
Hall A2, Stand 540

Moderator:
Dirk Labusch
Editor-in-chief
"Immobilienwirtschaft"
Haufe Lexware

Speakers:
Robert Bambach
Managing Director
Hochtief Projektentwicklung GmbH

Florian Reiff
Managing Director / Co-Head Germany
Tishman Speyer Properties Deutschland GmbH

Thomas Schmengler
Managing Director
Deka Immobilien GmbH

Coen van Oostrom
Founder and CEO
OVG Real Estate

SPECIAL REAL ESTATE FORUM

Office Dialogue
Reducing the vacancy rate – but how? Conversion, relocation and more
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 11:00 - 11:50
Hall C2, Stand 040

Moderator:
Jörg Seifert
Editor, "Immobilienwirtschaft"
Haufe Lexware

Speakers:
Tobias Sauerbier
Prokurist und Head of Project Management
IFM Immobilien AG

Holger M. Starp
Managing Director
plug and work GmbH

Daniel Tochtermann-Pedio
Managing Director & Global Head of RE Acquistions & Sales
Asset Management Credit Suisse AG

Michael Wolschon
Head of Dusseldorf office
IVG Asset Management GmbH

My current event selection

INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
Investing in China
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 11:00 - 11:50
Hall A1, Stand 040

Moderator:
Mark Cooper
Editor
AsiaProperty Publishing

Speakers:
Guoming Qiu
CEO
Minglin International Property Co. Ltd.,

Rudolf Scharping
CEO
RSBK Strategie Beratung Kommunikation GmbH

John Stinson
Managing Director Capital Markets, Asia Pacific
Cushman & Wakefield

PLANNING & PARTNERSHIPS FORUM

City Future Dialogue
Addressing urban change: Existing properties hold the key to long-term sustainable development
Language of lecture: German

This panel is supported by the Urban Land Institute.

Wednesday 05.10.2011 / 11:00 - 11:50
Hall A2, Stand 040

Moderator:
Dr. Matthias Alexander
Editor in chief
Frankfurter Allgemeine Zeitung GmbH

Speakers:
Dr. Thomas Beyerle
Managing Director Head of CS & Research
IVG Immobilien AG

Stephan Bone-Winkel
Board
BEOS AG

Frank Junker
Vorsitzender der Geschäftsführung

ABG FRANKFURT HOLDING
Wohnungsbau- und Beteiligungsgesellschaft mbH

Prof. Christoph Mäckler
Director
Prof. Christoph Mäckler Architekten

My current event selection

EXPO REAL FORUM

EXPERIENCES: Lessons learned
Sustainability and its implementation – An international comparison
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 12:00 - 12:50
Hall A2, Stand 540

Moderator:
Ursula Katharina Sedunko
Editor
Immoflash

Speakers:
Vis. Prof. Dr. Jürg Bernet
Managing Director
EURO Institut für Immobilien Management

Klaus Kämpf
Asset Management Sustainability Research
Bank Sarasin & Cie AG

Helmut Schreiber
Lead Environmental Economis, Consultant, The World Bank

SPECIAL REAL ESTATE FORUM

Office Dialogue
What do tenants/users want?
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 12:00 - 12:50
Hall C2, Stand 040

Moderator:
Prof. Dr. rer. pol. Kristin Wellner
Assistant Professor for Real Estate Economics, Faculty of Civil and Structural Engineering
Bauhaus-Universität Weimar

Speakers:
James Bauer
Managing Director
REAG Real Estate Advisory Group Germany

Dieter Hörtreiter
Global Head of Asset Management
Siemens Real Estate

Dirk Krupper
Fund manager
Commer Real Investmentgesellschaft mbH

Pietro Restivo
Head of Acquisitions & Sales Europe
Raisingmount Real Estate Ltd

My current event selection

INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
China cities
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 12:00 - 12:50
Hall A1, Stand 040

Moderator:
Andrea Carpenter
Freelance researcher and writer
Freelancer

Speakers:
Richard David
CEO
Treasury China Trust

Francis Li
Head of Investment, Greater China

DTZ

John Saunders
CEO-Asia
MGPA

Richard Yue
CEO
ARCH Capital Management

PLANNING & PARTNERSHIPS FORUM

City Future Dialogue
Creating Value – Creating Sustainable Cities
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 12:00 - 12:50
Hall A2, Stand 040

Moderator:
Christof Hardebusch
Chief editor Immobilienmanager
Immobilien Manager Verlag IMV GmbH & Co. KG

Speakers:
Bernhard H. Hansen
CEO
CA Immo Deutschland GmbH

Markus Leininger
Head Corporate Banking Central and Eastern Europe
EUROHYPO AG

Alexandra Vogl
Managing Director
TINA VIENNA Urban Technologies & Strategies GmbH

My current event selection

EXPO REAL FORUM

EXISTENCE: What about finance?
How do developers and financiers find each other?
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 14:00 - 14:50
Hall A2, Stand 540

Moderator:
Dirk Labusch
Editor-in-chief
"Immobilienwirtschaft"
Haufe Lexware

Speakers:
Dr. Bruno Ettenauer
CEO
CA Immo AG

Marek Koziarek
Managing Director, Commercial Real Estate Finance Department, Head Office
Bank Pekao SA

Michael Kröger
General Manager, International Real Estate Lending
Helaba Landesbank Hessen-Thüringen

Hendrik Staiger
Head of Acquisitions
BEOS AG

SPECIAL REAL ESTATE FORUM

Retail Dialogue
Retail concepts and strategies
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 14:00 - 14:50
Hall C2, Stand 040

Moderator:
Hanna Bomba-Wilhelmi
Managing Director
RegioPlan Consulting

Speakers:
Alfred Eichblatt
Managing Director
Hervis Sports

Wilhelm Josten
Managing Director
Butlers

Fabian Kampa
Board Member and Director of Property & Expansion
Empik Media & Fashion (EM&F Group)

My current event selection

PLANNING & PARTNERSHIPS FORUM

City Future Dialogue
City development and city planning: Best friends or sworn enemies?
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 14:00 - 14:50
Hall A2, Stand 040

Moderator:
Andreas Schiller
Editor in chief, SPH Newsletter
Schiller Publishing House

Speakers:
Sándor Fegyverneky
Envoy Extraordinary of the Deputy State Secretary of the Ministry of Interior
Ministry of Interior

Prof. Bernhard Franken
CEO
Franken Architekten Group

Manfred Schrenk
Managing Director
CEIT Alanova - Central European Institute of Technology, Institut für Stadt, Verkehr, Umwelt und Informationsgesellschaft

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INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
European investors in Asia
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 14:00 - 14:50
Hall A1, Stand 040

Moderator:
Lucy Scott
Writer and journalist
Freelancer

Speakers:
Ing. Geert de Nekker
Head International Real Estate department
Syntrus Achmea Vastgoed B.V.

Ulrich Dischler
Managing Director, Head Asia-Pacific
Union Investment Real Estate Asia-Pacific Pte Ltd

David Fassbender
Portfolio Manager
Pramerica Real Estate Investors International AG

Morgan Laughlin
Director Asia Pacific
Grosvenor Group Limited

Ben Sanderson
Director – International Investment
Hermes Real Estate Investment Management

My current event selection

EXPO REAL FORUM

EXISTENCE: What about finance?
Non-performing loans – How to resuscitate the "skeleton in the cupboard"
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 15:00 - 15:50
Hall A2, Stand 540

Moderator:
Werner Rohmert
Publisher
Der Immobilienbrief

Speakers:
Dr. Ruprecht Hellauer
Managing Director
Albulus Advisors Germany GmbH

Dr. Marcel Köchling
Vice President
Lone Star Germany GmbH

Dr. Wulf Meinel
Managing Director, Carlyle (Schweiz) Beratungs AG
The Carlyle Group

SPECIAL REAL ESTATE FORUM

Retail Dialogue
International expansion plans: Who is headed where?
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 15:00 - 15:50
Hall C2, Stand 040

Moderator:
Claer Barrett
Retail Correspondent
Financial Times

Speakers:
Ludovic Flandin
Group Director of International Leasing
Unibail-Rodamco

Peter Gold
Head of Cross Border Retail EMEA
CB Richard Ellis

Joan Rouras Rodriguez
Expansion, Real Estate
Desigual

PLANNING & PARTNERSHIPS FORUM

City Future Dialogue
Megacities: Here for good or gone tomorrow? What will endure and for how long?
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 15:00 - 15:50
Hall A2, Stand 040

Moderator:
Wojciech Czaja
Editor Architecture and Real Estate, Der Standard

Speakers:
Markus Appenzeller
Director International Projects
KCAP Architects&Planners

Alexey Chichkanov
Chairman of the Committee for Investment and StrategicPprojects
Government of Saint Petersburg

My current event selection

Joachim H. Faust
Managing Partner
HPP Hentrich-Petschnigg & Partner

Dr. Reinhold Knoll
Professor emeritus for Sociology, University of Vienna
Universität Wien

INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
Australia
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 15:00 - 15:50
Hall A1, Stand 040

Moderator:
Lauren Parr
Editor
Real Estate Capital Magazine

Speakers:
Paul Craig
Joint Managing Director, International Investments Australia
Savills

Jason Kougellis
Managing Director
GE Capital Real Estate

Roger Parker
General Manager - Funds, Commercial Property Investments
Investa Property Group

Skip Schwartz
Managing Director
Heitman

EXPO REAL FORUM

EXISTENCE: What about finance?
How does the "Club Deal" work? Opportunities and risks of consortial finance – and when in fact is this needed?
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 16:00 - 16:50
Hall A2, Stand 540

Moderator:
Philipp Otto
Editor in chief, Immobilien und Finanzierung
Verlagsgruppe Fritz Knapp / Helmut Richardi

Speakers:
Claus-Jürgen Cohausz
Member of the Managing Board
Westdeutsche ImmobilienBank AG

Andreas Pohl
Member of the Management Board
Deutsche Hypo

Christian Schulz-Wulkow
Partner
Ernst & Young Real Estate GmbH

My current event selection

Dr. Edgar Zoller
Deputy CEO
BayernLB

SPECIAL REAL ESTATE FORUM

Retail Dialogue
Retail property – New fund types
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 16:00 - 16:50
Hall C2, Stand 040

Moderator:
Markus Gotzi
Editor in chief
Der Fondsbrief

Speakers:
Joachim Fritz
Member of the Management Board
Real I.S.

Dr. Volker Kraft
Managing Director
ECE Real Estate Partners GmbH

Thilo Wagner
Director of Property, Europe and Fund Manager GRIF German Retail Income Fund
Henderson Global Investors Ltd

Thomas Ziegler
CEO
Metro Group Asset Management

PLANNING & PARTNERSHIPS FORUM

City Future Dialogue
Megacities: What makes them attractive? And who are they for?
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 16:00 - 16:50
Hall A2, Stand 040

Moderator:
Dr. Reinhold Knoll
Professor emeritus for Sociology, University of Vienna
Universität Wien

Speakers:
Alexander Bosak
Managing Director
Bosak Real Easte Consulting GmbH

Dr. Dirk Engelke
Vice President
ISOCARP International Society of City and Regional Planners

Robert Heinemann
Member of the Board and Member of the Parliament of the City of Hamburg
Stiftung Lebendige Stadt

Helmut Koprian
CEO
Koprian iQ GmbH

My current event selection

INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
Japan
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 16:00 - 16:50
Hall A1, Stand 040

Moderator:
Andrea Carpenter
Freelance researcher and writer
Freelancer

Speakers:
A. Barry Hirschfeld, Jr.
President and CEO
Asia Investment Partners

Christian Mancini
CEO
Savills

Tom Mills
Chief Executive Officer Japan
MGPA Japan LLC

Koichiro Obu
Director
RREEF Japan Research Head,
Deutsche Securities

EXPO REAL FORUM

EXISTENCE: What about finance?
Financing the future – own and third-party finance: Who gets what and how?
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 17:00 - 17:50
Hall A2, Stand 540

Moderator:
Alex Catalano
Consultant editor
Real Estate Capital

Speakers:
Steffen Günther
Head of International Clients
DG HYP Deutsche
Genossenschafts-Hypothekenbank
AG

Michael Siefert
Managing Director
Madison Real Estate
Beteiligungsgesellschaft mbH

Emmanuel Verhoosel
Global Head of Structured
Finance, CEO the UK and the
Americas
ING Real Estate Finance

Manfred Wiesner
Principal
Perella Weinberg Partners

My current event selection

SPECIAL REAL ESTATE FORUM

Retail Dialogue
Will the investment boom last ?
Language of lecture: German

No summary available on this event.

Wednesday 05.10.2011 / 17:00 - 17:50
Hall C2, Stand 040

Moderator:
Bert Erik ten Cate
Editor
EuroProperty

Speakers:
Jörg Banzhaf

Claus-Matthias Böge
CEO
Deutsche EuroShop AG

Dr. Bernhard Scholz
Member of the Management Board
pbb Deutsche Pfandbriefbank und HRE Holding

INVESTMENT LOCATIONS FORUM

"Europe Meets Asia" Conference Day
Conclusions of the Asia Pacific Real Estate Conference
Language of lecture: English

No summary available on this event.

Wednesday 05.10.2011 / 17:00 - 18:15
Hall A1, Stand 040

Moderator:
Mark Cooper
Editor
AsiaProperty Publishing

Speakers:
Andrea Carpenter
Freelance researcher and writer
Freelancer

Tom Mills
Chief Executive Officer Japan
MGPA Japan LLC

Ben Sanderson
Director – International Investment
Hermes Real Estate Investment Management

Richard Yue
CEO
ARCH Capital Management

PLANNING & PARTNERSHIPS FORUM

Award: Masterminds of German Real Estate Business 2011
Who are the „Masterminds of German Real Estate Business 2011"?
Language of lecture: German

persons …
… who have developed visions for the real-estate business
… who have moved something
… who have afforded excellent things even in tough times

Wednesday 05.10.2011 / 18:00 - 20:00
Hall A2, Stand 040

My current event selection

EXPO REAL FORUM

EXAMINATIONS: Taking a close look
Green Leasing – The role of sustainability with users and in rental contracts
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 10:00 - 10:50
Hall A2, Stand 540

Moderator:
Prof. Michael Cesarz
Honorary Professor at the Institute of Urban Development and Construction Management
Wirtschaftswissenschaftliche Fakultät, Universität Leipzig

Speakers:
Michael Belau
Managing Director, Corpus Sireo Asset Management Commerical GmbH
Corpus Sireo

Ulrich Kerber
Head of Property
Vodafone D2 GmbH

Thomas Steinmüller
CEO
CapTen AG

SPECIAL REAL ESTATE FORUM

Residential Dialogue
Internationals and the German market
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 10:00 - 10:50
Hall C2, Stand 040

Moderator:
Heimo Rollett
Editor-in-Chief
Immobilien Magazin

Speakers:
Dr. Marcus Cieleback
Head of Research
Patrizia Immobilien AG

Xavier Jongen
Fund Director Bouwfonds European Residential Fund
Bouwfonds

Hagen Kahmann
Managing Director
Kauri CAB Management GmbH

Daniel Riedl
Member of the Management Board
Immofinanz AG

My current event selection

INVESTMENT LOCATIONS FORUM

Wrap-up EXPO REAL
"New kids on the block" – Experiences of first-time exhibitors
Language of lecture: English

No summary available on this event.

Thursday 06.10.2011 / 10:00 - 10:50
Hall A1, Stand 040

Moderator:
Beatrix Boutonnet
Journalist
Fondstelegramm

Speakers:
Dmitry Abramov
Deputy Minister of Economic Development
Government of Kaluga region

René-P. Schappner
Development Director Germany
Intercontinental Hotels Managementgesellschaft mbH

Susan T. Wallace
Executive Managing Director
Private Equity Group
USAA Real Estate Company

PLANNING & PARTNERSHIPS FORUM

CareerDay
EXPO REAL ... and Beyond
Language of lecture: English

No summary available on this event.

Thursday 06.10.2011 / 10:00 - 10:50
Hall A2, Stand 040

Moderator:
Bradley A. Olsen
President
Atlantic Partners, Ltd.

Speakers:
Ulrich Dischler
Managing Director, Head Asia-Pacific
Union Investment Real Estate Asia-Pacific Pte Ltd

Dr. Philipp Frhr. von Wilmowsky
Managing Director
Prime Development Proje Gelistirme Limited

Joe Walsh
Senior Lecturer Real Estate and Urban Land Economics
Wisconsin School of Business, University of Wisconsin-Madison

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My current event selection

EXPO REAL FORUM

EXAMINATIONS: Taking a close look
Residential: Which regions and products are worth while
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 11:00 - 11:50
Hall A2, Stand 540

Moderator:
Ulrike Silberberg
Editor in chief, DW Die Wohnungswirtschaft
Haufe Lexware, Standort Hamburg

Speakers:
Dr. Jochen Scharpe
Chairman of the Advisory Board, GSW Immobilien Berlin and LEG NRW

Klaus Schmitt
Member of the Management Board
Patrizia AG

Wolfgang Schnurr
CEO
DKB Immobilien AG

Peter Wallner
COO Germany
Jones Lang LaSalle GmbH

SPECIAL REAL ESTATE FORUM

Residential Dialogue
Special challenges of residential real estate
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 11:00 - 11:50
Hall C2, Stand 040

Moderator:
Peter Horn
Editor Real Estate Market
Süddeutsche Zeitung

Speakers:
Lars Dormeyer
Managing Director
Deutsche Wohnen Management GmbH

Andreas Engelhardt
Managing Director
Prelios Immobilien Management GmbH

Jörg Franzen
Member of the Managing Board
Gesobau AG

My current event selection

INVESTMENT LOCATIONS FORUM

Wrap-up EXPO REAL
Turning the tables – Questioning the journalists
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 11:00 - 11:50
Hall A1, Stand 040

Moderator:
Bernd Knobloch
Member of the Board
Hertie Stiftung

Speakers:
Dirk Labusch
Editor-in-chief
"Immobilienwirtschaft"
Haufe Lexware

Monika Leykam
Editor
Immobilien Zeitung

Bert Erik ten Cate
Editor
EuroProperty

Steffen Uttich
Real Estate Editor
Frankfurter Allgemeine Zeitung

PLANNING & PARTNERSHIPS FORUM

CareerDay
Jobseeker seeks Recruiter - Recruiter seeks Jobseeker
Language of lecture: German

Jobseeker seeks Recruiter - Recruiter seeks Jobseeker.
Who is looking for whom, when and for which position?

Thursday 06.10.2011 / 11:00 - 11:50
Hall A2, Stand 040

Moderator:
Martina Borgmann
Partner/Head of Competence Center Real Estate
Kienbaum Executive Consultants GmbH

Prof. Dr. Silke Weidner
Lehrstuhlinhaberin
Stadtmanagement
Brandenburgische Technische Universität Cottbus

Speakers:
Mirjam Arnold
Managing Director, Head of Human Resources
IVG Immobilien AG

Bruno Bittis
Head of Human Resources
mfi management für immobilien AG

Thomas Körzel
Psychologist
Büro für Karrierecoaching

Dr. Jörg Rosdücher
Managing Direktor Human Resources, Legal Affairs, IFM and REM
STRABAG Property and Facility Services GmbH

My current event selection

EXPO REAL FORUM

EXAMINATIONS: Taking a close look
Yields and Cap Rates: Do They Matter?
Language of lecture: English

No summary available on this event.

Thursday 06.10.2011 / 12:00 - 12:50
Hall A2, Stand 540

Moderator:
James A. Fetgatter
Chief Executive
AFIRE

Speakers:
Sylvia Gross
Director of Capital Markets
Real Estate Capital Partners

Steve Kohn
President & Principal
Cushman & Wakefield
Sonnenblick Goldman

David Pahl
Managing Director
Pramerica Real Estate Investors

Ulrich Steinmetz
Managing Director
RREEF

SPECIAL REAL ESTATE FORUM

Residential Dialogue
Residential properties as a trading commodity – A critical look
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 12:00 - 12:50
Hall C2, Stand 040

Moderator:
Prof. Dr. Ramón Sotelo
Honorary Professor, Real Estate Investment Vehicles,
Bauhaus-University Weimar

Speakers:
Mark Münzing
Member of the Management Board
ZBI Zentral Boden Immobilien AG

Rainer Reddehase
Managing Partner
Real Estate Stuttgart Chartered Surveyors GmbH

Dr. Günter Vornholz
Market Research
Deutsche Hypo

My current event selection

INVESTMENT LOCATIONS FORUM

Wrap-up EXPO REAL
Executive summary – Three days in 50 minutes
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 12:00 - 12:50
Hall A1, Stand 040

Moderator:
Steffen Uttich
Real Estate Editor
Frankfurter Allgemeine Zeitung

Speakers:
Roland Deger
Communications
Allianz Real Estate GmbH

Robert Heinemann
Director Corporate Communications
ECE

Andreas Menke
Head of Communications
Patrizia Immobilien AG

PLANNING & PARTNERSHIPS FORUM

CareerDay
Real Estate Research Prize 2011
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 12:00 - 13:00
Hall A2, Stand 040

EXPO REAL FORUM

EXPECTATIONS: What the future holds
The first row, the last row: Who is dominating the sector?
Language of lecture: German

No summary available on this event.

Thursday 06.10.2011 / 13:00 - 13:50
Hall A2, Stand 540

Moderator:
Dr. Tobias Just
Head of Sector and Real Estate Research
Deutsche Bank Research,
Deutsche Bank AG

Speakers:
Wulff Aengevelt
Managing Partner
Aengevelt Immobilien

Hartmut Bulwien
Chairman of the Advisory Board
BulwienGesa AG

My current event selection

EXPO REAL FORUM

EXPECTATIONS: What the future holds
Outlook 2012: Will things continue to improve?
Language of lecture: English

No summary available on this event.

Thursday 06.10.2011 / 14:00 - 14:50
Hall A2, Stand 540

Moderator:
Claer Barrett
Retail Correspondent
Financial Times

Speakers:
Jason M. Lucas
President
Amstar Global Partners

Jos Short
Executive Chairman
Internos Real Investors

Dr. Hubert Spechtenhauser
Managing Director
Hannover Leasing

Prof. Dr. Matthias Thomas
CEO
INREV