

Title of trade fair:
IFAT ENTSORGA 2012
World's Leading Trade Fair for Water, Sewage,
Waste and Raw Materials Management

Venue:
New Munich Trade Fair Centre

Duration and opening hours:
Monday 7 to Friday 11 May 2012
Monday to Thursday: 9:00 to 18:00
Friday: 9:00 to 16:00

Organiser and financing body:
Messe München GmbH (MMG), Messegelände
81823 München, Germany
Phone (+49 89) 9 49-2 02 85, fax (+49 89) 9 49-2 02 89
exhibiting@ifat.de, www.ifat.de

Special Terms of Participation (B)

All prices indicated below are net and subject to statutory VAT.

B 1 Application (see A 1)

Applications are to be made on the enclosed form, which should be returned to MMG at the earliest opportunity, filled in and signed with a legally binding signature. One copy is retained by the applicant.
The deadline for applications is 30 April 2011.

B 2 Permitted exhibits and exhibitors (see A 2)

All domestic and foreign manufacturers and service companies are admitted as exhibitors, as well as companies authorised by the manufacturer to exhibit his products. All exhibits and services must conform to the range of products for this exhibition, and be indicated precisely by name and type in the application. MMG has the final decision. Organisers of joint stands are not exhibitors as defined by the Special Terms of Participation.

B 3 Co-exhibitors (see A 1/2/4)

Permission for co-exhibitors must be requested in writing. The registration fee is EUR 375 net for each co-exhibitor admitted. The participation of companies as additionally represented companies (see A 4) is not possible.

B 4 Participation fees, advance payment for services (see A 7)

Registration fee EUR 260

The net participation fees per sqm of floor space are:

a) in the halls (minimum stand size: 20 sqm)

Row stand (one side open)	EUR 153
Corner stand (two sides open)	EUR 156
End stand (three sides open)	EUR 160
Island stand (four sides open)	EUR 160

Upper-storey stand space costs 50% of the price of the respective ground floor space.

b) in the outdoor exhibition area (minimum stand size: 60 sqm) EUR 82
Besides the rent of the stand area, the participation fees include extensive services provided by MMG, such as consultation and planning advice, publicity work, organisation, and technical assistance.

c) The advance payment for services that need to be ordered (see A 7) costs EUR 14 net per sqm of rental space in the halls and EUR 10 net per sqm in the outdoor exhibition area.

d) AUMA charge

The German Council of Trade Fairs and Exhibitions (AUMA) levies all exhibitors a charge of EUR 0.60 per sqm of rented exhibition space. This amount is charged by MMG and transferred directly to AUMA.

B 5 Terms of payment (see A 7)

The deadlines for payment given in the notice of admission or the invoice must be observed. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalogue, and the provision of workers' and exhibitor's passes. The applicant or exhibitor will receive invoices for all additional charges (e.g. lettering, technical services, electricity) after the trade fair closes; they are to be paid immediately on receipt.

All invoices are to be paid in euro, without deductions and free of all charges, by credit transfer to one of the accounts specified in the notice of admission or the invoice, mentioning the exhibitor's reference number.

B 6 Dates of setting up and dismantling (see A 15)

Stands may be set up starting on 30 April 2012 at 8:00.

All delivery and stand-construction vehicles must be removed from the halls and from the outdoor exhibition area by 18:00 on the last day for setting-up, 6 May 2012. Vehicles which are still in the halls or the outdoor exhibition area after these times will be removed by MMG at the risk and expense of the exhibitor concerned.

Setting-up must be finished by 18:00 at the latest. An extension is possible only in exceptional cases with the written permission of MMG's Technical Exhibition Services Division.

Dismantling must be completed by 16 May 2012 at 18:00.

B 7 Stand design and equipment

a) in the halls

The maximum construction and advertising height of the stands is 7.5 m. Exhibitors should not plan two-storey stands, or stands with a height of more than 3 m, without the prior written consent of MMG's Technical Exhibition Services Division.

Stand plans with plan views and sketches in a scale of 1:100 (exception 1:50) must be submitted, in duplicate, for the approval of the Technical Exhibition Services Division at least 6 weeks before the start of assembly.

MMG will erect partition walls only upon request and at the exhibitor's expense. Exhibitors will receive, in good time, the order form for these walls and further stand walls (height 2.50 m) with the Exhibitors' Services CD-ROM.

b) in the outdoor exhibition area

The ground on the stand spaces in the outdoor exhibition area comprises a mixture of small crushed stones and gravel.

During assembly work, due care must be exercised with regard to existing supply mains, distributor boxes, etc. If these are located within individual stand areas, they must remain accessible at all times.

Constructional components, stand signs and banners must not cause any unreasonable interference with neighbouring stands.

A permit must be obtained from the Technical Exhibition Services Division for structures of more than 50 sqm in area or over 5 m in height. The required application, together with plans and structural analyses or inspection books, must be submitted in good time, at the latest 6 weeks before assembly is to start, to MMG's Technical Exhibition Services Division.

B 8 Technical installations

Applications for electrical installation, water, drainage, and telecom connections can be considered only if submitted in due time on the order forms available from MMG.

The precise terms of delivery and connection fees are stated on these forms.

B 9 Use of equipment

Only cranes, fork-lift trucks and working platforms may be used that have been provided by the MMG service partners responsible. In special cases, permission must be obtained from MMG's Technical Exhibition Services Division.

B 10 Sales regulations

Direct sales and other services or deliveries made from the stand are not permitted. Exhibited goods must not be delivered to purchasers until after the trade fair closes.

In accordance with section 64 of the trade regulations (GewO), sales are permitted only to wholesalers, retail traders or trade customers.

B 11 Catalogue, exhibitor database

An official trade-fair catalogue and an exhibitor database will be compiled for the trade fair. All exhibitors (including co-exhibitors and companies at joint stands) are included, with the name indicated in the application, in the alphabetical list of exhibitors in these media.

This minimum entry is mandatory and includes the company name, hall and stand number. A charge of EUR 78 is levied for this minimum entry.

Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, e.g. in the Product Index, and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time. MMG assumes no responsibility for the correctness and completeness of the catalogue and the exhibitor database.

The exhibitor (including co-exhibitors and companies at joint stands) is solely responsible for the permissibility under law—and particularly the law on competition—of any advertisement placed in the trade fair catalogue or the exhibitor database of Messe München GmbH at the instigation of the advertiser. Should third parties assert claims against Messe München GmbH on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold Messe München GmbH fully safeguarded against all claims asserted including all costs of any necessary defence in court on the part of Messe München GmbH. The same applies to the entries of exhibitors, co-exhibitors or companies at joint stands actuated by the respective exhibitors, co-exhibitors or companies at joint stands in the trade fair catalogue or the exhibitor database of Messe München GmbH.

B 12 Exhibitor's passes (see A 14)

Each exhibitor will receive 3 free exhibitor's passes for a stand area of up to 20 sqm (60 sqm in the outdoor exhibition area). A further pass is provided for each additional 10 sqm (20 sqm in the outdoor exhibition area) or part thereof up to 100 sqm (200 sqm in the outdoor exhibition area); above this size there is a further pass for each additional 20 sqm (50 sqm in the outdoor exhibition area).

Each permitted co-exhibitor will receive a free exhibitor's pass. Additional exhibitor's passes are available from the trade fair management at EUR 29 each. Exhibitor's passes are intended solely for stand personnel, and must not be passed on to third parties.

B 13 Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organisation of the trade fair.

B 14 Alterations

MMG reserves the right to make alterations and additions in matters affecting technical arrangements and safety.

Status: August 2010